

PFMA Buyer's Guide

Your Source for Products and Services

Business & Consulting Services

Accounting

COHNREZNICK LLP

500 East Pratt Street, Suite 200, Baltimore, MD 21202

Phone: (410) 783-4900

Specialty: Accounting and assurance, tax, and business advisory. CohnReznick LLP provides a range of services to help businesses succeed.

Website: www.cohnreznick.com

WEISERMAZARS LLP

501 Office Center Drive, Suite 300, Fort Washington, PA 19034

Phone: (267) 532-4408

Specialty: Unique combination of foresight and experience when fulfilling client needs in accounting, tax and advisory services.

Website: www.weisermazars.com

Advertising/Printing

REFRIGERATOR MEDIA ADVERTISING

2400 Interlachen Road, Suite 419, Spring Park, MN 55384

Phone: (651) 755-7226

Specialty: "Refrigerator Savings" magnet mailer program. Direct mail coupons in a chronologically-released format to hang on a refrigerator for 8 weeks.

Website: www.refrigeratormediaadvertising.com

STREETMARC

1725 Tower Road, Mifflinburg, PA 17844

Phone: (570) 412-6575

Specialty: Full-service advertising/marketing agency offering retail shopper promotions. Connecticut, Florida & Pennsylvania offices.

Website: www.streetmarc.com

Associations/Partners

KEEP PENNSYLVANIA BEAUTIFUL

105 West Fourth Street, 2nd Floor, Greensburg, PA 15601

Phone: (877) 772-3673

Specialty: Empower Pennsylvanians to make our communities clean and beautiful.

Website: www.keppabeautiful.org

NORTHWESTERN PA FOOD COUNCIL

2840 West 21st Street, Erie, PA 16506

Phone: (814) 453-7588

Specialty: Food retailer representation in state & local government.

Associations/Partners

PENNSYLVANIA NEWS MEDIA ASSOCIATION

3899 North Front Street, Harrisburg, PA 17110

Phone: (717) 703-3000

Specialty: Trade association supporting the newspaper industry in Pennsylvania.

Website: www.panewsmedia.org

PENNSYLVANIA RESTAURANT & LODGING ASSOCIATION

100 State Street, Harrisburg, PA 17101

Phone: (717) 232-4433

Specialty: Trade association, advocate for Pennsylvania's hospitality industry.

Website: www.patourism.org

PITTSBURGH ASSOC. OF MANUFACTURERS REPRESENTATIVES

P.O. Box 426, South Park, PA 15129

Phone: (412) 655-7574

Specialty: Manufacturers' representatives association, networking and social events.

Construction/Engineering

URS CORPORATION

4507 North Front Street, Suite 200, Harrisburg, PA 17110

Phone: (717) 635-7901

Specialty: Leading provider of engineering, construction, and technical services for private companies around the world.

Website: www.urs.com

Energy & Equipment

Power Down LLC

2843 Whitetail Court, Doylestown, PA 18902

Phone: (267) 885-5069

Specialty: Retrofit businesses with coolers to install EC Motors, energy-efficient lighting, including cooler doors & moisture sensors to regulate anti-sweat devices.

Website: www.mypowerdown.com

Environment/Remediation

GROUNDWATER SERVICES INTERNATIONAL, INC.

443 McCormick Road, Mechanicsburg, PA 17055

Phone: (717) 691-9799

Specialty: Petroleum loss investigation & remediation services, USTIF claims, ACT 2 closures and Phase I ESAs.

Website: www.gwater.com

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Financial Services

HERBEIN + COMPANY

2763 Century Boulevard, Reading, PA 19610

Phone: (610) 378-1175

Specialty: Accounting, auditing, litigation support, business valuation & succession planning.

Website: www.herbein.com

MEMO FINANCIAL SERVICES, INC.

P.O. Box 8863, Camp Hill, PA 17001-8863

Phone: (800) 922-8079

Specialty: Customized turn-key, back office, low priced money orders, processing, equipment maintenance & depot service. Electronic bill payments.

Website: www.memoco.com

Insurance

CO-OP AGENCY, INC.

729 E. Lincoln Avenue, Myerstown, PA 17067-2200

Phone: (717) 866-9747

Specialty: Full service, independent insurance agency.

Website: www.coopagency.com

GLEASON, INC.

551 Main Street East, P.O. Box 8, Johnstown, PA 15907

Phone: (877) GLEASON or (814) 532-0200

Specialty: Insurance, financial & technology services; slip/fall prevention.

Website: www.gleasoninc.com

THE GRAHAM COMPANY

One Penn Square West, Philadelphia, PA 19102

Phone: (215) 701-5259

Specialty: Insurance brokerage & consulting firm committed to enhancing employee safety & business viability through an action oriented approach.

Website: www.grahamco.com

MILLENIUM INSURANCE GROUP

135 E. Main Street, New Holland, PA 17557-1276

Phone: (717) 354-4774

Specialty: Medical insurance programs.

Website: www.milleniuminsurancegroup.com

Legal Services

FLAHERTY & O'HARA, PC

610 Smithfield Street, Suite 300, Pittsburgh, PA 15222

Phone: (412) 456-2001

Specialty: Alcohol beverage counseling (licensing, litigation & related services) for restaurant, hospitality & entertainment industry clients.

Website: www.flaherty-ohara.com

RHOADS & SINON, LLP

1 South Market Square, 12th Floor, Box 1146, Harrisburg, PA 17101

Phone: (717) 233-5731

Specialty: Business law, real estate development, tax, corporate & shareholder matters, contracts & defend clients in business disputes.

Website: www.rhoads-sinon.com

MARK N. SUPRENANT, ATTORNEY AT LAW

885 Empress Road, West Chester, PA 19382

Phone: (484) 604-0850

Specialty: Legal services for food industry retailers.

LinkedIn: www.linkedin.com/in/marksuprenant

Loss Prevention

AGILENCE, INC.

1020 Briggs Road, Suite 110, Mt. Laurel, NJ 08054

Phone: (856) 366-1200

Specialty: Leading provider of intelligent video auditing solutions.

Website: www.agilenceinc.com

COMMAND CORPORATION

P.O. Box 832, East Granby, CT 06026

Phone: (860) 653-1717

Specialty: Electronic security and surveillance.

Website: www.commandco.com

UNITED AMERICAN SECURITY

23 Casey Avenue, Wilkes-Barre, PA 18702

Phone: (570) 825-9696

Specialty: Loss prevention technologies and video surveillance.

Website: www.teamusa.com

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Plastic Bag & Film Products

HILEX POLY CO. LLC

101 E. Carolina Avenue, Hartsville, SC 29550

Phone: (972) 921-1338

Specialty: Leading manufacturer of plastic bag and film products, focusing primarily on high density polyethylene film & related services.

Website: www.hilexpoly.com

Point of Sale Payment Processing

WORLDPAY

600 Morgan Falls Road, Atlanta, Georgia, 30350

Phone: (571) 395-7846

Specialty: Payment Processing Service.

Website: www.worldpay.com

Sales & Marketing

M.I. KNIGHT COMPANY

P.O. Box 82, Lafayette Hill, PA 19444

Phone: (215) 247-3338

Specialty: Food Broker/Manufacturing Agent.

PACE TARGET BROKERAGE

P.O. Box 337 Williamstown, NJ 08094

Phone: (856) 629-2551

Specialty: Sales & marketing - promoting the food industry.

Website: www.pacetarget.com

PENNSYLVANIA PREFERRED® PROGRAM

2301 N Cameron Street, Room 311, Harrisburg, PA 17110

Phone: (717) 783-8462

Specialty: PA Preferred® certified products are grown, harvested & processed in PA. 93% of PA consumers want to buy local.

Website: www.papreferred.com

POS TUNING

173 Edgemoor Road, Wilmington, DE 19809

Phone: (302) 482-1593

Specialty: Optimize product presentation at point of sale to improve convenience, minimize shelf care expense, reduce theft & optimize sales.

Website: www.postuning.com

RETAIL MARKETING GROUP LLC

300 Lakeside Drive, Suite 160, Horsham, PA 19044

Phone: (215) 293-9600

Specialty: Advertising, promotion and merchandising.

Website: www.thriftwayshopnbag.com

Sales & Marketing

STREETMARC

1725 Tower Road, Mifflinburg, PA 17844

Phone: (570) 412-6575

Specialty: Full-service advertising & marketing agency with a speciality in retail shopper promotions with offices in Connecticut, Florida & PA.

Website: www.streetmarc.com

WINDSOR MARKETING GROUP

100 Marketing Group, Suffield, CT 06078

Phone: (860) 386-2571

Specialty: Innovative Solutions for In-Store Marketing.

Website: www.windsormarketing.com

Utilities

CENTRAL ENERGY NORTHEAST LLC

1150 First Avenue, Suite 501, King of Prussia, PA 19406

Phone: (800) 377-3420

Specialty: Commercial Electric and Gas Broker representing numerous energy suppliers and generators.

Website: www.centralenergy-ne.com/

ON DEMAND ENERGY L.P.

300 Corporate Center Drive, Suite 50, Moon Township, PA 15108

Phone: (421) 299-8900

Specialty: Energy consulting & advising; gas & electricity broker.

Website: www.ondemandenergy.com

Bakery

SCHWEBEL'S BAKING COMPANY

P.O. Box 6018, Youngstown, OH 44501-6018

Phone: (570) 286-5845

Specialty: Bread, rolls, bagels & tortilla products - all baking needs.

Website: www.schwebels.com

Catering

TRIPLE FRESH CATERING

801 Doe Run Road, East Fallowfield, PA 19320

Phone: (888) -3fresh-0

Specialty: Full off-premises catering service for all types of corporate or private functions.

Website: www.triplefresh.net

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Perishables/Food Service

Dairy/Frozen Foods

DEAN DAIRY PRODUCTS

1858 Oneida Lane, Sharpsville, PA 16150

Phone: (724) 962-7801

Specialty: Milk, dairy products and fruit drinks.

Website: www.deanfoods.com

HERSHEY CREAMERY COMPANY

201 South Cameron Street, Harrisburg, PA 17105

Phone: (717) 238-8134

Specialty: Ice cream and novelties.

Website: www.hersheyicecream.com

MEADOW BROOK DAIRY

P.O. Box 7219, Erie, PA 16510

Phone: (814) 899-3191

Specialty: Milk, juice, water, teas and drinks.

Website: www.meadowbrookdairy.com

UPSTATE FARMS COOPERATIVE, INC.

1730 Dale Road, Buffalo, NY 14225

Phone: (716) 892-2121

Specialty: Milk & dairy products; cooperative owned by local dairy farmers

Website: www.upstatefarmscoop.com

Deli/Meats

KESSLER'S INC.

P.O. Box 126, Lemoyne, PA 17043

Phone: (800) 382-1328 or (717) 763-7162

Specialty: Fresh & smoked meat items, deli items & private label.

Website: www.kesslerfoods.com

SELTZER'S LEBANON BOLOGNA CO.

230 North College Street, Palmyra, PA 17078

Phone: (800) 282-6336

Specialty: Lebanon & sweet bologna, turkey breast & beef sticks.

Website: www.seltzerslebanonbologna.com

UNCLE CHARLEY'S SAUSAGE COMPANY

1135 Industrial Park Road, Vandergrift, PA 15690

Phone: (724) 845-3302

Specialty: Sausage, kolbassi and bratwurst.

Website: www.unclecharleyssausage.com

Eggs/Poultry

HILLDALE FARMS OF PA

3rd Street & Crooked Run, North Versailles, PA 15137

Phone: (412) 462-9440

Specialty: Eggs, butter, cheese, meats, bacon & English muffins.

Website: www.hilldalefarms.com

R.W. SAUDER, INC.

P.O. Box 427, Lititz, PA 17543

Phone: (717) 626-2074

Specialty: Eggs - hard cooked, flavored, deviled egg kits, & more.

Website: www.saudereggs.com

Center Store

Beverage

ELLIS COFFEE COMPANY

2835 Bridge Street, Philadelphia, PA 19137

Phone: (215) 537-9500

Specialty: Coffee, other related beverages and items.

Website: www.elliscoffee.com

TYLER MOUNTAIN WATER

1 Commerce Drive, Pittsburgh, PA 15239

Phone: (412) 795-3100 ext. 303

Specialty: Water & coffee services as well as all types of water filtration and treatment products.

Website: www.aquafilterfresh.com

THE WATER GUY EXPRESS

2 E. Pointe Drive, Birdsboro, PA 19508

Phone: (610) 478-0300

Specialty: Installation of bottled water displays of 3 & 5-gallon bottles for retail market; easy delivery services (direct store delivery); case water and 4-gallon nonreturnable bottle water.

Website: www.waterguys.com

BECOME AN ASSOCIATE MEMBER TODAY!

Join this fantastic list of associate members. Call PFMA at 800-543-8207 and ask for association services or apply on our website at www.pfma.org

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Center Store

Snack Foods

HERR FOODS

20 Herr Drive, P.O. Box 300, Nottingham, PA 19362

Phone: (610) 932-9330

Specialty: Manufacturer and distributor of salty snack foods, including potato chips, pretzels, tortilla chips, cheese curls & popcorn.

Website: www.herrs.com

SNYDER'S-LANCE

1250 York Street, PO Box 6917, Hanover, PA 17331

Phone: (973) 216-2037

Specialty: Manufacturer and distributor of pretzels, sandwich crackers, chips, cookies, tortilla chips, restaurant-style crackers, nuts and more.

Website: www.snyderslance.com

UTZ QUALITY FOODS

900 High Street, Hanover, PA 17331

Phone: (717) 637-6644

Specialty: Grandma Utz's potato chips, corn & tortilla chips, popcorn, cheese curls, pretzels, onion rings, pork rinds & other chip varieties.

Website: www.utzsnacks.com

Equipment

AMF REFRIGERATED PRODUCTS CO.

503 Corporate Drive West, Langhorne, PA 19047

Phone: (866) 579-1130

Specialty: HILL PHOENIX Refrigeration Equipment.

Website: www.amfsales.net

CLARK CONVENIENCE STORE PRODUCTS

306 Airport Drive, Smoketown, PA 17576

Phone: (800) 678-5517 ext. 433

Specialty: Foodservice, refrigeration & beverage equipment & service.

Website: www.csp4.com

COMMAND CORPORATION

P.O. Box 832, 59 Rainbow Road, East Granby, CT 06026

Phone: (860) 653-1717

Specialty: Electronic security & surveillance.

Website: www.commandco.com

Equipment

GOLD MEDAL PRODUCTS - PITTSBURGH

519 Parkway View Drive, Pittsburgh, PA 15205

Phone: (412) 787-1030

Specialty: Concession equipment & supplies. Gourmet popcorn and Caramel Corn Production.

Website: www.goldmedalpittsburgh.com

KREISER DISTRIBUTING COMPANY

13800 Route 30, North Huntingdon, PA 15642

Phone: (724) 863-3360

Specialty: Foodservice equipment

Website: www.kreiserdistributing.com

MEMO FINANCIAL SERVICES, INC.

P.O. Box 8863, Camp Hill, PA 17001-8863

Phone: (800) 922-8079

Specialty: Standard Register equipment, low-priced money orders & electronic bill payments.

Website: www.memoco.com

READING CONSUMER PRODUCTS

80 Witman Road, Reading, PA 19605

Phone: (610) 939-9716

Specialty: Floor care equipment.

Website: www.readingconsumerproduct.com

Miscellaneous Services

Cleaning Products - Store Use

APTER INDUSTRIES, INC.

1224 Long Run Road, McKeesport, PA 15131

Phone: (412) 672-9628

Specialty: Store-use cleaning chemicals.

Website: www.apterindustries.com

Coupon Processing

PENNSYLVANIA COUPON REDEMPTION SERVICES, INC.

P.O. Box 8867, Camp Hill, PA 17001

Phone: (800) 543-8207

Specialty: Coupon Redemption

Website: www.pfma.org/pcrs.html

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Miscellaneous Services

Construction Services

LYNMAR BUILDERS

261 Harvard Avenue, Westville, NJ 08093

Phone: (856) 456-0856

Specialty: General Contracting, Construction Management, Seven days a week with 24-hour maintenance dispatch.

Engineering & LEED/Sustainable Design

CENTURY/EPSYS

1414 North Cameron Street, Suite A, Harrisburg, PA 17103

Phone: (717) 260-0102, ext. 3312

Specialty: Engineering, tank storage solutions, soil & ground water remediation, environmental construction, pipeline routing & compressor stations, transloading sites for rail/truck chemicals & waste.

Website: www.epsysllc.com

Lottery

PENNSYLVANIA LOTTERY

1200 Fulling Mill Road, Middletown, PA 17057

Phone: (717) 702-8019

Specialty: Lottery games, scratch off tickets, Powerball, etc.

Website: www.palottery.com

Money Services

MEMO FINANCIAL SERVICES, INC.

P.O. Box 8863, Camp Hill, PA 17001-8863

Phone: (800) 922-8079

Specialty: Low-priced money orders & electronic bill payments.

Website: www.memoco.com

PREPAID VENTURES, LLC

3333 New Hyde Park Road, New York, NY 11042

Phone: (516) 653-2501

Specialty: Prepaid Visa cards.

Website: www.nexiscard.com

Pharmacy

S&L SOLUTIONS LLC

512 Brinker Avenue, Latrobe, PA 15650

Phone: (888) 273-0325

Specialty: Comprehensive Retail Pharmacy Support Services: Marketing Programs, Business Review, Regulatory Compliance, and Pharmacist Staffing.

Website: www.sandsolutions.com

Store Design & Construction Services

CLARK CONVENIENCE STORE PRODUCTS

306 Airport Drive, Smoketown, PA 17576

Phone: (800) 678-5517 ext. 433

Specialty: Store design & construction services, refrigeration, food & beverage equipment, store fixtures & custom millwork.

Website: www.clarkcstore.com

Tobacco Products

SWEDISH MATCH, NORTH AMERICA, INC.

7300 Beaufont Springs Dr., Ste. 400, Richmond, VA 23225

Phone: (703) 622-5707

Specialty: Snuff, Snus, Loose Leaf, Cigars, & Premium Cigars

Website: www.swedishmatch.com

Underground Storage Tanks

TANK INSTALLERS OF PENNSYLVANIA

P.O. Box 67, New Oxford, PA 17350

Phone: (717) 624-2111

Specialty: Non-profit association addressing fuel storage tank issues.

Website: www.tip-pa.com

Wholesalers

ASSOCIATED WHOLESALERS, INC.

Route 422, P.O. Box 67, Robesonia, PA 19551-0067

Phone: (610) 693-3161 or (717) 854-1505 -General Merch. Division

Specialty: Cooperative food distributor, servicing c-stores, supermarkets & superettes with grocery, dairy, meat, produce, general merchandise & frozen food.

Website: www.awiweb.com

BOZZUTO'S, INC.

7168 Daniels Drive, Allentown, PA 18106

Phone: (610) 336-9030

Specialty: A full-line wholesale distributor.

Website: www.bozzutos.com

COOPER-BOOTH WHOLESALE COMPANY

200 Lincoln West Drive, Mountville, PA 17554-1543

Phone: (717) 285-8000

Specialty: Wholesale distributor of grocery, food service, candy, tobacco, cigarettes, general merchandise, health and beauty care, beverages and paper supplies.

Website: www.cooperbooth.com

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Wholesalers

CORE-MARK MID-CONTINENT

100 West End Rd, P.O. Box 1450, Wilkes-Barre, PA 18706-5449

Phone: (570) 823-2447

Specialty: Full line convenience store supplier of cigarettes, groceries, dairy & food service, including milk, salads & sandwiches.

Website: www.core-mark.com

LEBANON UNITED JOBBERS

1255 Bittner Boulevard, Lebanon, PA 17046

Phone: (717) 273-3241

Specialty: Wholesale distributor of tobacco & tobacco products, confectionary products, chocolate, sweeteners, candy & gum.

Website: hstrial-lebanonunitedjob.homestead.com

LIBERTY USA, INC.

920 Irwin Run Road, West Mifflin, PA 15122

Phone: (412) 461-2700

Specialty: A full-line convenience store distributor.

Website: www.libertyusa.com

MCLANE EASTERN

2828 McLane Drive, Baldwinsville, NY 13027

Phone: (315) 638-7500

Specialty: Wholesale distributor, serving convenience stores, drug stores, mass merchandisers, & quick service restaurants.

Website: www.mclaneco.com/wps/portal

OLEAN WHOLESALE GROCERY CO-OP, INC.

P.O. Box 1070, Olean, NY 14760

Phone: (716) 372-2020

Specialty: A full-line wholesale distributor.

Website: www.oleanwholesale.com

SUPERVALU, LANCASTER DIVISION

500 S. Muddy Creek Road, Denver, PA 17517

Phone: (717) 335-4000

Specialty: Full-service wholesaler.

Website: www.supervalu.com

SUPERVALU, PITTSBURGH DIVISION

400 Paintersville Road, New Stanton, PA 15672

Phone: (724) 925-6600

Specialty: Full-service wholesaler.

Website: www.supervalu.com

TRIPIFOODS, INC.

1427 William Street, Buffalo, NY 14206

Phone: (716) 853-7400

Specialty: Full-line convenience store supplier.

Website: www.tripifoods.com

WAKEFERN FOOD CORPORATION

33 Northfield Avenue, Box 7812, Edison, NJ 08818

Phone: (732) 906-5153

Specialty: Distributor and merchandiser

Website: <http://wakefern.shoprite.com/>



Are you trying to get your product or service recognized by the retail food industry?

You've Come to the Right Place

The Pennsylvania Food Merchants Association represents 1,000 food retailers who operate more than 5,000 retail food stores.

Call us at 800-543-8207 x 5970
or visit our website at www.pfma.org