

Business & Consulting Services

Accounting

BAKER TILLY, 221 West Philadelphia Street, 2nd Floor, York, PA 17401-2993
Phone: (717) 718-6941 **Website:** www.bakertilly.com
Specialty: Full-service accounting & business advisory firm serving agribusiness, food & beverage industry through specialized services & clear industry insight.

BOYER & RITTER, 211 House Ave #101, Camp Hill, PA 17011
Phone: (717) 761-7210 **Website:** www.cpabr.com
Specialty: Accounting and business consulting services.

FMS SOLUTIONS, 8028 Ritchie Highway, Ste. 212, Pasadena, MD 21122
Phone: (717) 501-2046; **Website:** www.fmssolutions.com
Specialty: Retail accounting, payroll & bank reconciliation

HERBEIN + COMPANY, 2763 Century Boulevard, Reading, PA 19610
Phone: (610) 378-1175 **Website:** www.herbein.com
Specialty: Accounting, auditing, litigation support, business valuation & succession planning.

MAZARS LLP, 501 Office Center Drive, Suite 300, Fort Washington, PA 19034
Phone: (267) 532-4408; **Website:** www.mazars.com
Specialty: Unique combination of foresight and experience when fulfilling client needs in accounting, tax and advisory services.

Advertising/Printing/Mailing/Promotional Products

D'ANNA PRINTING & PROMOTIONAL, 2219 York Road, Suite 303, Timonium, MD 21093
Phone: (410) 661-7400; **Website:** www.dannaprints.com
Specialty: Solutions company for apparel, promotional products, printing, marketing, & logistics.

REFRIGERATOR MEDIA ADVERTISING, 2400 Interlachen Rd., Ste 419, Spring Park, MN 55384
Phone: (651) 755-7226; **Website:** www.refrigeratormediaadvertising.com
Specialty: "Refrigerator Savings" magnet mailer program. Direct mail coupons in a chronologically-released format to hang on a refrigerator for 8 weeks.

Associations/Partners

KEEP PENNSYLVANIA BEAUTIFUL, 105 W. Fourth Street, 2nd Floor, Greensburg, PA 15601
Phone: (877) 772-3673; **Website:** www.keeppbeautiful.org
Specialty: Empower Pennsylvanians to make our communities clean and beautiful.

NORTHWESTERN PA FOOD COUNCIL, 2840 West 21st Street, Erie, PA 16506
Phone: (814) 453-7588
Specialty: Food retailer representation in state & local government.

PA NEWS MEDIA ASSOCIATION, 3899 N. Front Street, Harrisburg, PA 17110
Phone: (717) 703-3000; **Website:** www.panewsmedia.org
Specialty: Trade association supporting the newspaper industry in Pennsylvania.

PA RESTAURANT & LODGING ASSOCIATION, 100 State Street, Harrisburg, PA 17101
Phone: (717) 232-4433; **Website:** www.patourism.org
Specialty: Trade association, advocate for Pennsylvania's hospitality industry.

PITTSBURGH ASSOC. OF MANUFACTURERS REPRESENTATIVES
 P.O. Box 426, South Park, PA 15129, **Phone:** (412) 655-7574
Specialty: Manufacturers' representatives association, networking and social events.

Consulting

SYNERGE/SIGMA DEVELOPMENT CO. LLC, 249 Fox Chase Drive, Duncansville, PA 16635
Phone: (814) 312-6060; **Website:** synerge.com
Specialty: Specializing in convenience & foodservice at retail turnaround & innovation.

Construction/Engineering

AECOM, 100 Sterling Parkway, Suite 205, Mechanicsburg, PA 17050
Phone: (717) 795-8001; **Website:** www.aecom.com
Specialty: Engineering, environmental, construction & technical services for private companies

LYNMAR BUILDERS, 261 Harvard Avenue, Westville, NJ 08093
Phone: (856) 456-0856
Specialty: General contracting, Construction Management, 7-days a week with 24-hour maintenance dispatch.

STONE HILL CONTRACTING COMPANY, INC., PO Box 1370, Doylestown, PA 18901
Phone: (215) 340-1840; **Website:** www.stonehillcontracting.com
Specialty: A construction industry leader specializing in the construction of water and wastewater treatment facilities as well as landfills, bridges and water retention projects.

Education

SAINT JOSEPH'S UNIVERSITY ACADEMY OF FOOD MARKETING
 5600 City Avenue, Philadelphia, PA 19131
Phone: (610) 660-1602; **Website:** www.sju.edu **Specialty:** University with degrees in food marketing, non-credit and educational seminars and research.

Environment/Remediation

GROUNDWATER SERVICES INTERNATIONAL, INC.
 443 McCormick Road, Mechanicsburg, PA 17055
Phone: (717) 691-9799; **Website:** www.gwater.com
Specialty: Petroleum loss investigation & remediation services, USTIF claims, ACT 2 closures and Phase I ESAs.

Financial Services

FMS SOLUTIONS, 8028 Ritchie Highway, Suite 212, Pasadena, MD 21122
Phone: (717) 501-2046 **Website:** www.fmssolutions.com
Specialty: Retail accounting, payroll & bank reconciliation

HERBEIN + COMPANY, 2763 Century Boulevard, Reading, PA 19610
Phone: (610) 378-1175 **Website:** www.herbein.com
Specialty: Accounting, auditing, litigation support, business valuation & succession planning.

MEMO FINANCIAL SERVICES, INC., P.O. Box 8863, Camp Hill, PA 17001-8863
Phone: (800) 922-8079; **Website:** www.memoco.com
Specialty: Providing money services since 1986; Money Orders, Bill Payment Services, Sales Support and Pennsylvania -based customer service are all just a phone call away.

SICPA/MEYERCORD REVENUE, 8000 Research Way, Springfield, VA 22153
Phone: (630) 682-6200; **Website:** www.sicpa.com/meyercord.com
Specialty: U.S. provider of excise tax collection solutions that help government and law enforcement agencies reclaim lost revenue, close state budget gaps and protect jobs and essential public services.

Insurance

ARTHUR J. GALLAGHER & CO., 210 Industrial Park Drive, Suite 130, Johnstown, PA 15907
Phone: (814) 532-0200 **Website:** www.AJG.com
Specialty: Insurance, financial & technology services; slip/fall prevention.

EHD, 1857 William Penn Way; PO Box 11600, Lancaster, PA 17605
Phone: (717) 390-4340; **Website:** www.ehd-ins.com
Specialty: Employee benefit & health, commercial property & casualty, personal insurance and risk management to business & individuals

FEDERATED INSURANCE, 121 E. Park Square, Owatonna, MN 55060-3046
Phone: (412) 720-4697; **Website:** www.federatedinsurance.com
Specialty: Valued insurance protection, specializing in business insurance for selected industries.

GROCERYINSURANCEPRO.COM (A division of Strickler Insurance Co.)
 161 North 8th Street, Lebanon, PA 17046 **Phone:** (717) 273-2641;
Website: www.groceryinsurancepro.com; **Specialty:** Full service, independent insurance agency.

MILLENNIUM INSURANCE GROUP, 135 E. Main Street, New Holland, PA 17557-1276
Phone: (717) 354-4774; **Website:** www.millenniuminsurancegroup.com
Specialty: Medical insurance programs.

Join us...

Get your company recognized by our members...Call us at 800-543-8207 or visit our website at www.pfma.org and join as an associate member today!

Business & Consulting Services

Legal Services

COHEN SEGALIAS PALLAS GREENHALL & FURMAN PC

240 North Third Street, 7th Floor, Harrisburg, PA 17101

Phone: (717) 234-5530; Website: www.cohensegalias.com

Specialty: Representing clients in industries ranging from construction, development and real estate to manufacturing, transportation, technology, hospitality and professional services

FLAHERTY & O'HARA, PC, 610 Smithfield Street, Suite 300, Pittsburgh, PA 15222

Phone: (412) 456-2001; Website: www.flaherty-ohara.com

Specialty: Alcohol beverage counseling (licensing, litigation & related services) for restaurant, hospitality & entertainment industry clients.

MARK N. SUPRENTANT, ATTORNEY AT LAW, P.O. Box 1816, West Chester, PA 19380

Phone: (484) 604-0850; Website: www.suprenantlaw.com

Specialty: Legal services for food industry retailers.

Loss Prevention

AGILENCE, INC., 1020 Briggs Road, Suite 110, Mt. Laurel, NJ 08054

Phone: (856) 366-1200; Website: www.agilenceinc.com

Specialty: Leading provider of intelligent video auditing solutions.

Packaging, Plastic Bag & Film Products

BUNZL, 10814 Northeast Avenue, Philadelphia, PA 19116

Phone: (717) 755-3200; Website: www.bunzldistribution.com

Specialty: A customized solution provider specializing in supply chain optimization of non-perishable goods for both resale and non-resale categories.

HILEX POLY CO. LLC, 101 E. Carolina Avenue, Hartsville, SC 29550

Phone: (972) 921-1338; Website: www.hilexpoly.com

Specialty: Leading manufacturer of plastic bag and film products, focusing primarily on high density polyethylene film & related services.

Sales & Marketing

CBL WINE COMPANY, 702 North Third Street, Philadelphia, PA 19123

Phone: (215) 454-2950; Website: www.cblwineco.com

Specialty: Providing small production wineries and importers of boutique wines with outstanding service by distributing, selling, merchandising and marketing their wines

PACE TARGET BROKERAGE, P.O. Box 337 Williamstown, NJ 08094

Phone: (856) 629-2551 Website: www.pacetaarget.com

Specialty: Sales & marketing - promoting the food industry.

PA PREFERRED® PROGRAM, 2301 N. Cameron Street, Rm 311, Harrisburg, PA 17110

Phone: (717) 783-8462 Website: www.papreferred.com

Specialty: PA Preferred® certified products are grown, harvested & processed in PA. 93% of PA consumers want to buy local.

RETAIL MARKETING GROUP LLC, 755 Business Center Dr., Ste 100, Horsham, PA 19044

Phone: (215) 293-9600; Website: www.yourlocaliga.com

Specialty: Advertising, promotion and merchandising.

TOM KENNEDY & ASSOCIATES, PO Box 651, Schuylkill Haven, PA 17972

Phone: (610) 368-7805; Website: www.tomkennedyandassociates.com/

Specialty: Sales & business solutions for food & agriculture businesses

Utilities

ON DEMAND ENERGY L.P., 300 Corporate Center Drive, Suite 50, Moon Township, PA 15108

Phone: (717) 575-4807; Website: www.ondemandenergy.com

Specialty: Energy consulting & advising; gas & electricity broker

PECO Smart Ideas, 40 W. Evergreen Ave., Suite 101, Philadelphia, PA 19118

Phone: (215) 381-2925; Website: www.peco.com/biz

Specialty: Financial incentives for PECO business customers to implement energy efficiency

Website Solutions

GREATEST HITS WEBSITES, 614 Washington Street, Huntingdon, PA 16652

Phone: (717) 222-0506; Website: www.ghwebsites.com

Specialty: Supermarket & c-store websites, mobile sites, email marketing, search engine optimization and related services

Perishables/Food Service

Bakery

AMOROSO'S BAKING COMPANY

151 Benigno Blvd., Bellmawr, NJ 02515

Phone: (724) 863-8800; Website: www.amorosobaking.com

Specialty: Classic line of Italian Hearth-Baked Bread and Rolls

COOKIE CUPBOARD/MID-AMERICAN VENTURES

7600 Wall Street, #205, Cleveland, OH 44125-3358

Phone: (216) 524-0974; Website: www.cookiecupboard.com

Specialty: Cookie Cupboard Gourmet Dough™

SCHWEBEL'S BAKING COMPANY, P.O. Box 6018, Youngstown, OH 44501-6018

Phone: (570) 286-5845; Website: www.schwebels.com

Specialty: Bread, rolls, bagels & tortilla products - all baking needs.

Catering

TRIPLE FRESH CATERING, 801 Doe Run Road, East Fallowfield, PA 19320

Phone: (888) -3fresh-0 Website: www.triplefresh.net

Specialty: Full off-premises catering service.

Dairy/Frozen Foods

DEAN DAIRY PRODUCTS, 1858 Oneida Lane, Sharpsville, PA 16150

Phone: (724) 962-7801; Website: www.deanfoods.com

Specialty: Milk, dairy products and fruit drinks.

MEADOW BROOK DAIRY, P.O. Box 7219, Erie, PA 16510

Phone: (814) 899-3191; Website: www.meadowbrookdairy.com

Specialty: Milk, juice, water, teas and drinks.

Perishables/Food Service

Deli/Meats

DIETZ AND WATSON, INC., 5701 Tacony Street, Philadelphia, PA 19135

Phone: (215) 831-9000; Website: www.dietzandwatson.com

Specialty: Manufacturer of deli meats and artisan cheeses.

KESSLER'S INC., P.O. Box 126, Lemoyne, PA 17043

Phone: (800) 382-1328 or (717) 763-7162; Website: www.kesslerfoods.com

Specialty: Fresh & smoked meat items, deli items & private label.

SELTZER'S LEBANON BOLOGNA CO., 230 North College Street, Palmyra, PA 17078

Phone: (800) 282-6336; Website: www.seltzerslebanonbologna.com

Specialty: Lebanon & sweet bologna, turkey breast & beef sticks.

SMITH PROVISION COMPANY, 1300 Cranberry Street, Erie, PA 16501

Phone: (814) 459-4974; Website: www.smithhotdogs.com

Specialty: Quality wieners, sausages, deli meats, bacon & ham.

UNCLE CHARLEY'S SAUSAGE CO., LLC 1135 Industrial Park Rd., Vandergrift, PA 15690

Phone: (724) 845-3302, x 110; Website: www.unclecharleys.com

Specialty: High quality, premium pork sausage and other pork products.

Eggs/Poultry

HILLDALE FARMS OF PA, 3rd Street & Crooked Run, North Versailles, PA 15137

Phone: (412) 462-9440 Website: www.hilldalefarms.com

Specialty: Eggs, butter, cheese, meats, bacon & English muffins.

R.W. SAUDER, INC., P.O. Box 427, Lititz, PA 17543

Phone: (717) 626-2074 Website: www.saudereggs.com

Specialty: Eggs - hard cooked, flavored, deviled egg kits, & more.

Produce

THE CLASS PRODUCE GROUP, 8477 Dorsey Run Road, Jessup, MD 20794

Phone: (410) 799-5700 Website: www.ClassProduce.com

Specialty: Wholesale produce distributor and fresh fruit and vegetable processor.

Center Store

Beverage

CANADA DRY/DEL. VALLEY BOTTLING, 8275 Route 130, Pennsauken, NJ 08110
Phone: (856) 661-4503; **Website:** www.canadadry.com
Specialty: Canada Dry Ginger Ale

CBL WINE COMPANY, LLC, 702 N. 3rd Street, Philadelphia 19123
Phone: (215) 454-2950; **Website:** www.cblwineco.com
Specialty: Sales, marketing, merchandising & distribution for small production & boutique wine companies in Pennsylvania.

COCA-COLA REFRESHMENTS, 725 E. Erie Avenue, Philadelphia, PA 19134
Phone: (215) 427-4509; **Website:** www.coca-cola.com/global/glp.html
Specialty: Coca-Cola Refreshments produces & delivers beverages in the Tri-State Metro OU.

ELLIS COFFEE COMPANY, 2835 Bridge Street, Philadelphia, PA 19137
Phone: (215) 537-9500; **Website:** www.elliscoffee.com
Specialty: Coffee, other related beverages and items.

ERIE BEER COMPANY, 1341 Liberty Street, PO Box 1205, Erie, PA 16512
Phone: (814) 459-7777; **Website:** www.eriebeer.com
Specialty: Distributor of specialty beverages in Northwest Pennsylvania

FETZER VINEYARDS, 12901 Old River Road, Hopland, CA 95449
Phone: (857) 939-6154; **Website:** www.fetzer.com
Specialty: Fetzer, a sustainable practice pioneer, promises to restore, revitalize, and regenerate ecosystems and communities while producing premium quality wines.

PEPSI BOTTLING GROUP, 5701 Perry Highway, Erie, PA 16509-3566
Phone: (814) 868-5234; **Website:** www.pepsico.com
Specialty: Pepsi and pepsi products

S.J. MCCULLAGH, INC., 245 Swan Street, Buffalo, NY 14204
Phone: (716) 856-3473; **Website:** www.mccullaghcoffee.com
Specialty: High quality coffee and teas for retail and foodservice.

WINEBOW GROUP, 622 N. Front Street, Philadelphia, PA 19123
Phone: (267) 242-5573; **Website:** www.thewinebowgroup.com
Specialty: National importer and distribution houses that offer comprehensive portfolios of fine wine, spirits, and sake from around the world.

Candy/Confections

THE HERSHEY COMPANY, 14 E. Chocolate Avenue, Hershey, PA 17033
Phone: (717) 534-3660 **Website:** www.hersheys.com
Specialty: Manufacturer of quality chocolate and non-chocolate confectioneries.

Snack Foods

HERR FOODS, 20 Herr Drive, P.O. Box 300, Nottingham, PA 19362
Phone: (610) 932-9330; **Website:** www.herrs.com
Specialty: Manufacturer and distributor of salty snack foods, including potato chips, pretzels, tortilla chips, cheese curls & popcorn.

FRITO-LAY, 8170 Oliver Road, Erie, PA 16509-4622
Phone: (814) 864-5229 **Website:** www.fritolay.com
Specialty: PepsiCo subsidiary manufacturing, marketing and selling corn chips, potato chips and other snack foods.

UTZ QUALITY FOODS, 900 High Street, Hanover, PA 17331
Phone: (717) 637-6644 **Website:** www.utzsnacks.com
Specialty: Grandma Utz's potato chips, corn & tortilla chips, popcorn, cheese curls, pretzels, onion rings, pork rinds & other chip varieties.

General Merchandise

BIC CONSUMER PRODUCTS USA, One BIC Way, Ste 1, Shelton, CT 06484
Phone: (203) 783-2000 **Website:** www.bicworld.com
Specialty: BIC® products are known and appreciated all over the world for their quality, their affordability and ease of use, including the ballpoint pen, the pocket lighter, the one-piece shaver are all part of the daily lives of millions of consumers.

Store-Level Solutions

Equipment

COMMONWEALTH GAMING, LLC, 214 Pine Street, Harrisburg, PA 17101
Phone: (717) 216-3413; **Website:** www.commonwealth-gaming.com
Specialty: A highly experienced and well-funded Pennsylvania based VGT operator with a proven history of making our customers more profits.

MEMO FINANCIAL SERVICES, INC., P.O. Box 8863, Camp Hill, PA 17001-8863
Phone: (800) 922-8079; **Website:** www.memoco.com
Specialty: Electra money order dispensers. Providing money services since 1986: Money Orders, Bill Payment Services, Sales Support, and PA-based customer service.

TRIANGLE REFRIGERATION, 3200 Oregon Pike, Leola, PA 17540
Phone: (717) 656-2711; **Website:** www.trianglerefrigeration.com
Specialty: Commercial HVAC, plumbing, refrigeration, restaurant equipment and energy management services. 24/7 emergency service available

Miscellaneous Services

Cleaning Solutions - Store Use

APTER INDUSTRIES, INC., 1224 Long Run Road, McKeesport, PA 15131
Phone: (412) 672-9628; **Website:** www.apterindustries.com
Specialty: Store-use cleaning chemicals.

Coupon Processing

PA COUPON REDEMPTION SERVICES, INC., P.O. Box 8867, Camp Hill, PA 17001
Phone: (800) 543-8207; **Website:** www.pfma.org/pcrs.html **Specialty:** Coupon processing

Construction Services

LYNMAR BUILDERS, 261 Harvard Avenue, Westville, NJ 08093
Phone: (856) 456-0856; **Specialty:** General Contracting, Construction Management, Seven days a week with 24-hour maintenance dispatch.

STONE HILL CONTRACTING COMPANY, INC., PO Box 1370, Doyletown, PA 18901
Phone: (215) 340-1840; **Website:** www.stonehillcontracting.com
Specialty: Specializing in the construction of water and wastewater treatment facilities as well as landfills, bridges and water retention projects.

Customer Experience Consulting/Mystery Shop Surveys

ANONYMOUS INSIGHTS, INC., PO Box 1548, Dublin, OH 43017
Phone: (614) 761-0939; **Website:** www.a-insights.com
Specialty: A global, women-owned Customer Experience Consulting firm with 20 years of experience in measuring and improving customer service and satisfaction.

FUEL

GUTTMAN ENERGY, 200 Speers Street, Belle Vernon, PA 15012
Phone: (724) 489-5137; **Website:** www.guttmanenergy.com
Specialty: A wholesale fuel distributor providing tailored fuel management solutions to retail and commercial markets to help customers navigate price and supply volatility. Diesel and gasoline supplier.

Lottery

PENNSYLVANIA LOTTERY, 1200 Fulling Mill Road, Middletown, PA 17057
Phone: (717) 702-8019; **Website:** www.palottery.state.pa.us
Specialty: Lottery games, scratch off tickets, Powerball, etc.

SCIENTIFIC GAMES, 1200 Fulling Mill Road, Suite 4, Middletown, PA 17057-3194
Phone: (717) 930-1610; **Website:** www.scientificgames.com
Specialty: A leading innovator in the global lottery and regulated gaming industries.

Money Services

MEMO FINANCIAL SERVICES, INC., P.O. Box 8863, Camp Hill, PA 17001
Phone: (800) 922-8079 **Website:** www.memoco.com
Specialty: Providing money services since 1986: Money Orders, Bill Payment Services, Sales Support, and PA-based customer service are all just a phone call away.

Store-Level Solutions

Pharmacy

S&L SOLUTIONS LLC, 512 Brinker Avenue, Latrobe, PA 15650

Phone: (888) 273-0325; **Website:** www.sandsolutions.com

Specialty: Comprehensive Retail Pharmacy Support Services: Marketing Programs, Business Review, Regulatory Compliance, and Pharmacist Staffing.

Software/Systems Management

DUMAC BUSINESS SYSTEMS, 19 Corporate Circle, East Syracuse, NY 13057

Phone: (315) 463-1010; **Website:** www.dumac.com

Specialty: In-house software development group responsible for web-based inventory and corporate reporting called SBOne®.

Tobacco Products

ALTRIA GROUP DISTRIBUTION, 300 Berwyn Park, Berwyn, PA 19312-1179

Phone: (814) 360-5279; **Website:** www.altria.com

Specialty: Altria is the leading U.S. tobacco manufacturer.

CHEYENNE INTERNATIONAL, 701 S. Battleground Avenue, Grover, NC 28073

Phone: (704) 937-7200 **Website:** www.cheyenneintl.com

Specialty: A full-line tobacco product manufacturer who creates exciting tobacco products made to high-quality standards for both domestic and international markets.

INTER-CONTINENTAL CIGAR CORP., 3251 Commerce Parkway, Hollywood, FL 33025

Phone: (954) 450-1994; **Website:** www.alcapone-us.com; www.dannemann.com

Specialty: Manufacturers and distributes cigars in the United States under the brand names Al Capone and Dannemann.

ITG BRANDS, 714 Green Valley Drive, Greensboro, NC 27408

Phone: (336) 335-7000; **Website:** www.itgbrands.com

Specialty: U.S. tobacco company with an iconic portfolio of brands including: Winston, Kool, Salem, Maverick & USA Gold cigarettes; Dutch Masters, Backwoods and Phillies cigars; and blu eCigs electronic cigarettes.

LIGGETT VECTOR BRANDS, 680 West Lincoln Highway, Exton, PA 19341

Phone: (610) 518-5120; **Website:** www.liggettvectorbrands.com

Specialty: Quality tobacco products proudly made in the USA, including Pyramid, Eagle 20's, Liggett Select, Eve and Grand Prix.

M & R HOLDINGS, INC., PO Box 403, Pink Hill, NC 28572

Phone: (800) 451-5729; **Website:** www.andromedan.com/farmersgold; www.royalcigars.com; deanslargecigars.com

Specialty: Manufacturer of Premium Pipe Tobacco & Filtered Cigars

NATIONAL TOBACCO COMPANY, 5201 Interchange Way, Louisville, KY 40229

Phone: (800) 331-5962; **Website:** www.zigzag.com

Specialty: A mid-sized cigarettes and cigars manufacturer in Louisville, KY.

R.J. REYNOLDS TOBACCO CO., 401 N. Main Street, PO Box 2959, Winston-Salem, NC 27101

Phone: (336) 741-0727; **Website:** www.rjrt.com

Specialty: Manufacturer of many best-selling cigarette brands, including three of the nation's best-selling brands: Newport, Camel and Pall Mall.

SWEDISH MATCH, NORTH AMERICA, INC.

7300 Beaufont Springs Dr., Ste. 400, Richmond, VA 23225

Phone: (703) 622-5707; **Website:** www.swedishmatch.com

Specialty: Snuff, Snus, Loose Leaf, Cigars, & Premium Cigars

SWISHER INTERNATIONAL GROUP

20 Thorndal Circle, Darien, CT 06820

Phone: (203) 656-8000; **Website:** www.swisher.com

Specialty: The world's largest cigar company. Brands include Swisher Sweets, King Edward, and Optimo.

Underground Storage Tanks

TANK INSTALLERS OF PENNSYLVANIA, P.O. Box 67, New Oxford, PA 17350

Phone: (717) 624-2111; **Website:** www.tip-pa.com

Specialty: Non-profit association addressing fuel storage tank issues.

Wholesalers/Distributors

A.J. SILBERMAN & COMPANY, an Eby-Brown Co. PO Box 730, Indianola, PA 15051

Phone: (412) 455-1011; **Website:** www.silbermans.com

Specialty: Customer-oriented distributor offering reasonably priced products & services, while also providing aid at all organizational levels to help grow each customer's business.

ABL WHOLESALE DISTRIBUTORS, 537 Williamson Avenue, Youngstown, OH 44502

Phone: (330) 744-4443; **Website:** www.ablwholesale.com

Specialty: Premier single-source distributor servicing retailers in Ohio, Pa. and WVa.

ALLEN BROTHERS WHOLESALE DISTRIBUTION

120 W. Erie Avenue, Philadelphia, PA 19140

Phone: (800) 207-2553; **Website:** www.abdelivers.com

Specialty: A full-service convenience store distributor and wholesale supplier, providing customers with dramatic cost savings on thousands of items.

ASSOCIATED GROCERS OF NEW ENGLAND, 11 Cooperative Way, Pembroke, NH 03275

Phone: (603) 223-6710; **Website:** www.agne.com

Specialty: The largest retailer-owned, wholesale grocery distribution center In New England. Serving the needs of independent retail grocers of every store size and format.

BELL'S WHOLESALE GROCERY, INC., 211 Meadow Ridge Rd., Mount Morris, PA 15349

Phone: (724) 324-5525; **Website:** www.bellswholesale.com

Specialty: A full-line wholesaler serving all of the needs of grocery or convenience stores; stocking over 9,000 items including dry goods, produce, refrigerated, frozen, candies & tobacco.

BLAIR CANDY COMPANY, 3421 Beale Avenue, Altoona, PA 16601

Phone: (814) 944-3581; **Website:** www.blaircandy.com

Specialty: A full-service wholesale and retail business selling candy-tobacco products and accessories — paper products, party supplies, bar and restaurant supplies; Bingo, Games of Chance and fund-raising candy throughout Pennsylvania.

BOZZUTO'S, INC., 7168 Daniels Drive, Allentown, PA 18106

Phone: (610) 336-9030; **Website:** www.bozzutos.com

Specialty: A full-line wholesale distributor.

C&S WHOLESALE GROCERS (HQ), 7 Corporate Drive, Keene, NH 03431

Phone: (603) 354-7000; **Website:** www.cswg.com

Specialty: Food distributor, servicing c-stores, supermarkets & superettes with grocery, dairy, meat, produce, general merchandise & frozen food.

C&S WHOLESALE GROCERS - BETHLEHEM

4930 Hanoverville Road, Bethlehem, PA 18020

Phone: (610) 837-5700; **Website:** www.cswg.com/location/bethlehem-pa

C&S WHOLESALE GROCERS - BLANDON

1060 Park Road, Blandon, PA 19510

Phone: (603) 354-7000; **Website:** www.cswg.com/location/blandon-pa

C&S WHOLESALE GROCERS - DUBOIS

891 Beaver Drive, DuBois, PA 15801

Phone: (814) 375-2869; **Website:** www.cswg.com/location/dubois-pa

C&S WHOLESALE GROCERS - ROBESONIA

Route 422, PO Box 67, Robesonia, PA 19551

Phone: (610) 693-3161; **Website:** www.cswg.com

C&S WHOLESALE GROCERS - YORK

4875 Susquehanna Trail, York, PA 17406

Phone: (717) 268-1390; **Website:** www.cswg.com/location/york-pa

COOPER-BOOTH WHOLESALE CO., 200 Lincoln West Drive, Mountville, PA 17554

Phone: (717) 285-8000; **Website:** www.cooperbooth.com

Specialty: Wholesale distributor of grocery, food service, candy, tobacco, cigarettes, general merchandise, health and beauty care, beverages & paper supplies.

CORE-MARK PENNSYLVANIA DIVISION

100 West End Rd, P.O. Box 1450, Wilkes-Barre, PA 18706-5449

Phone: (570) 823-2447; **Website:** www.core-mark.com

Specialty: Full line convenience store supplier of cigarettes, groceries, dairy & food service, including milk, salads & sandwiches.

BUYER'S GUIDE

Wholesalers/Distributors

H.T. HACKNEY & COMPANY, PO Box 30371, Gahanna, OH 43230

Phone: (800) 406-1291; **Website:** www.hthackney.com

Specialty: Serves more than 30,000 retail customers & stocks over 25,000 products. Strategically located distribution centers provide a 22-state distribution network.

IMPERIAL DISTRIBUTORS, 33 Sword Street, Auburn, MA 0150

Phone: (508) 450-2879; **Website:** www.imperialdist.com

Specialty: Distribution and merchandising of supermarket non-food products

KeHe DISTRIBUTORS, 95 Maltby Avenue, Swoyersville, PA 18704-4303

Phone: (570) 905-5211; **Website:** www.kehe.com

Specialty: Speciality, natural/organic and fresh distributor, servicing customers throughout North America

KEYSTONE STATE DISTRIBUTING, 845 Stefko Blvd., PO Box 1497, Bethlehem, PA 18016

Phone: (610) 865-5407; **Website:** www.keystonestatedistributing.com

Specialty: Supply the needs of convenience stores, mom & pop grocery stores, tobacco outlets, beer distributors, liquor stores, schools & colleges, hotels, hospitals gift shops and concession stands.

KLAFTER'S INC., 216 N. Beaver Street, New Castle, PA 16101

Phone: (724) 658-6561 **Website:** www.klafters.com

Specialty: National distributor for premium cigars, offering hundreds of different brands — Premium Cigars, Machine-Made Cigars, Cigarettes (Pa. & Ohio), Roll-Your-Own Tobacco (Pa. & Ohio) and Accessories, Snuff & Chewing Tobacco Products (Pa. & Ohio), Cigar Accessories, Candy, Gum, Mints & Paper Products.

LEBANON UNITED JOBBERS, 1255 Bittner Boulevard, Lebanon, PA 17046

Phone: (717) 273-3241; **Website:** www.unitedslushpuppie.com

Specialty: Slush Puppie distributor and wholesaler offering a full line of beverage products, foodservice items, related equipment and service.

LIBERTY USA, INC., a division of Eby-Brown, 920 Irwin Run Road, West Mifflin, PA 15122

Phone: (412) 461-2700 **Website:** www.libertyusa.com

Specialty: A full-line convenience store distributor.

MCANENY BROS. INC., 470 Industrial Park Road, Ebensburg, PA 15931

Phone: (814) 472-9800; **Website:** www.mcaneny.biz

Specialty: A family-owned, broad-line distributor to the grocery and convenience store industry throughout PA, MD, WV and OH. Our inventory includes more than 13,000 national brands and private label/signature items.

MCLANE EASTERN, 2828 McLane Drive, Baldwinsville, NY 13027

Phone: (315) 638-7500; **Website:** www.mclaneco.com/wps/portal

Specialty: Wholesale distributor, serving convenience stores, drug stores, mass merchandisers, & quick service restaurants.

MERCHANT DISTRIBUTORS, INC. (MDI), 5005 Alex Lee Blvd., Hickory, NC 28603

Phone: (828) 725-5043; **Website:** www.merchantdistributors.com

Specialty: A privately-owned wholesale grocery store distributor headquartered in Hickory, NC. MDI supplies over 600 retail food stores with food and non-food items.

MILLER DISTRIBUTING, INC., 300 S. Fourth Street, Saint Clair, PA 17970

Phone: (570) 429-1191; **Website:** facebook.com/Miller-Distributing -434501003265660

Specialty: A mid-sized tobacco product wholesaler.

OLEAN WHOLESALE GROCERY CO-OP, INC., P.O. Box 1070, Olean, NY 14760

Phone: (716) 372-2020; **Website:** www.oleanwholesale.com

Specialty: A full-line wholesale distributor.

RESNICK DISTRIBUTORS, 25 Van Dyke Avenue, New Brunswick, NJ 08901

Phone: (800) 828-3865; **Website:** www.resnickdistributors.com

Specialty: Offering cigarettes and tobacco, confections, snacks, grocery, frozen food, foodservice, general merchandise, equipment, health & beauty care, paper & plastic supplies, and clothing.

SAM COHEN & SONS, 1150 E. Maiden Street, Washington, PA 15301

Phone: (724) 222-0400; **Specialty:** Sam Cohen & Sons is a wholesale cigar, cigarette and tobacco dealers that also supplies confectionery items.

SUPERVALU, EAST REGION, 8258 Richfood Road, Mechanicsville, VA 23116-2008

Phone: (804) 746-6000; **Website:** www.supervalu.com

Specialty: Full-service wholesaler.

SUPERVALU, LANCASTER DIVISION, 500 S. Muddy Creek Road, Denver, PA 17517

Phone: (717) 335-4000; **Website:** www.supervalu.com

Specialty: Full-service wholesaler.

SUPERVALU, PITTSBURGH DIVISION; 400 Paintersville Road, New Stanton, PA 15672

Phone: (724) 925-6600; **Website:** www.supervalu.com

Specialty: Full-service wholesaler.

TEAM SLEDD/SLEDD CO., PO Box 2018, 100 East Cove Extension, Wheeling, WV 26003

Phone: (304) 243-1820; **Website:** www.teamsledd.com

Specialty: Supplying convenience retail products and services in the six state Mid-Atlantic Region serving all of Pennsylvania, Ohio, Virginia, Maryland, Kentucky and WV.

THAYER DISTRIBUTION, 333 Swedesboro Avenue, Gibbstown, NJ 08027

Phone: (856) 687-000; **Website:** www.thayerdist.com

Specialty: For more than 30 years, Thayer Distribution has provided Candy, Snack, Gum, and Beverage products to wholesale distributors and vend operators.

TRIPIFOODS, INC., 1427 William Street, Buffalo, NY 14206

Phone: (716) 853-7400; **Website:** www.tripifoods.com

Specialty: Full-line convenience store supplier.

W.A. DEHART, INC., 1130 Old Route 15, New Columbia, PA 17856

Phone: (570) 568-1551; **Website:** www.facebook.com/WA-DeHart-Inc-180787385296747

Specialty: Candy and confectionery product distributor, located in New Columbia, PA.

WAKEFERN FOOD CORPORATION, 33 Northfield Avenue, Box 7812, Edison, NJ 08818

Phone: (732) 906-5153; **Website:** www.shoprite.com/WakefernMain.aspx

Specialty: Distributor and merchandiser

W.J. BEITLER COMPANY, 3379 Stafford Street, Pittsburgh, PA 15204

Phone: (412) 771-4204 | (800) 771-4207; **Website:** www.wjbeitler.com

Specialty: Family business focused on providing superior third party logistics services.



The Spectrum newsletter is published by the Pennsylvania Food Merchants Association nine times a year. Questions, comments, article ideas, events and inquiries should be directed to the editor.

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