

Business & Consulting Services

Accounting

BAKER TILLY, 221 West Philadelphia Street, 2nd Floor, York, PA 17401-2993

Phone: (717) 718-6941 Website: www.bakertilly.com

Specialty: Full-service accounting & business advisory firm serving agribusiness, food & beverage industry through specialized services & clear industry insight.

BOYER & RITTER, 211 House Ave #101, Camp Hill, PA 17011

Phone: (717) 761-7210 Website: www.cpabr.com

Specialty: Accounting and business consulting services.

FMS SOLUTIONS, 8028 Ritchie Highway, Ste. 212, Pasadena, MD 21122

Phone: (717) 501-2046; Website: www.fmssolutions.com

Specialty: Retail accounting, payroll & bank reconciliation

HERBEIN + COMPANY, 2763 Century Boulevard, Reading, PA 19610

Phone: (610) 378-1175 Website: www.herbein.com

Specialty: Accounting, auditing, litigation support, business valuation & succession planning.

MAZARS LLP, 501 Office Center Drive, Suite 300, Fort Washington, PA 19034

Phone: (267) 532-4408; Website: www.mazars.com

Specialty: Unique combination of foresight and experience when fulfilling client needs in accounting, tax and advisory services.

Advertising/Integrated Marketing/Printing/Mailing/Promo Products

D'ANNA PRINTING & PROMOTIONAL, 2219 York Road, Suite 303, Timonium, MD 21093

Phone: (410) 661-7400; Website: www.dannaprints.com

Specialty: Solutions company for apparel, promotional products, printing, marketing, & logistics.

PPO&S Integrated Marketing Comms, 513 N. Second Street, Ste #1, Harrisburg, PA 17101

Phone: (717) 232-1898; Website: www.pposinc.com

Specialty: An advertising agency with expertise in developing integrated marketing communications. PPO&S is adept at creating powerful strategies and messaging for a full spectrum of channels so all components work as one to create momentum - and results.

REFRIGERATOR MEDIA ADVERTISING, 2400 Interlachen Rd., Ste 419, Spring Park, MN 55384

Phone: (651) 755-7226; Website: www.refrigeratormediaadvertising.com

Specialty: "Refrigerator Savings" magnet mailer program. Direct mail coupons in a chronologically-released format to hang on a refrigerator for 8 weeks.

VALASSIS, 19975 Victor Parkway, Livonia, MI 48152

Phone: (804) 387-9031; Website: www.valassis.com

Specialty: Valassis is in the business of consumer activation. Application of industry-leading data that anticipates consumer behavior to deliver proven integrated campaigns including direct mail, newspaper inserts and digital advertising.

Associations/Partners

KEEP PENNSYLVANIA BEAUTIFUL, 105 W. Fourth Street, 2nd Floor, Greensburg, PA 15601

Phone: (877) 772-3673; Website: www.keeppabeautiful.org

Specialty: Empower Pennsylvanians to make our communities clean and beautiful.

NORTHWESTERN PA FOOD COUNCIL, 2840 West 21st Street, Erie, PA 16506

Phone: (814) 453-7588

Specialty: Food retailer representation in state & local government.

PA NEWS MEDIA ASSOCIATION, 3899 N. Front Street, Harrisburg, PA 17110

Phone: (717) 703-3000; Website: www.panewsmedia.org

Specialty: Trade association supporting the newspaper industry in Pennsylvania.

PA RESTAURANT & LODGING ASSOCIATION, 100 State Street, Harrisburg, PA 17101

Phone: (717) 232-4433; Website: www.patourism.org

Specialty: Trade association, advocate for Pennsylvania's hospitality industry.

PITTSBURGH ASSOC. OF MANUFACTURERS REPRESENTATIVES

P.O. Box 426, South Park, PA 15129, Phone: (412) 655-7574

Specialty: Manufacturers' representatives association, networking and social events.

Consulting

SYNERGE/SIGMA DEVELOPMENT CO. LLC, 249 Fox Chase Drive, Duncansville, PA 16635

Phone: (814) 312-6060; Website: synerge.com

Specialty: Specializing in convenience & foodservice at retail turnaround & innovation.

Construction/Engineering

AECOM, 100 Sterling Parkway, Suite 205, Mechanicsburg, PA 17050

Phone: (717) 795-8001; Website: www.aecom.com

Specialty: Engineering, environmental, construction & technical services for private companies

LYNMAR BUILDERS, 261 Harvard Avenue, Westville, NJ 08093

Phone: (856) 456-0856

Specialty: General contracting, Construction Management, 7-days a week with 24-hour maintenance dispatch.

STONE HILL CONTRACTING COMPANY, INC., PO Box 1370, Doylestown, PA 18901

Phone: (215) 340-1840; Website: www.stonehillcontracting.com

Specialty: A construction industry leader specializing in the construction of water and wastewater treatment facilities as well as landfills, bridges and water retention projects.

Education

SAINT JOSEPH'S UNIVERSITY ACADEMY OF FOOD MARKETING

5600 City Avenue, Philadelphia, PA 19131

Phone: (610) 660-1602; Website: www.sju.edu Specialty: University with degrees in food marketing, non-credit and educational seminars and research.

Environment/Remediation

GROUNDWATER SERVICES INTERNATIONAL, INC.

443 McCormick Road, Mechanicsburg, PA 17055

Phone: (717) 691-9799; Website: www.gwater.com

Specialty: Petroleum loss investigation & remediation services, USTIF claims, ACT 2 closures and Phase I ESAs.

Financial Services

FMS SOLUTIONS, 8028 Ritchie Highway, Suite 212, Pasadena, MD 21122

Phone: (717) 501-2046 Website: www.fmssolutions.com

Specialty: Retail accounting, payroll & bank reconciliation

HERBEIN + COMPANY, 2763 Century Boulevard, Reading, PA 19610

Phone: (610) 378-1175 Website: www.herbein.com

Specialty: Accounting, auditing, litigation support, business valuation & succession planning.

MEMO FINANCIAL SERVICES, INC., P.O. Box 8863, Camp Hill, PA 17001-8863

Phone: (800) 922-8079; Website: www.memoco.com

Specialty: Providing money services since 1986; Money Orders, Bill Payment Services, Sales Support and Pennsylvania -based customer service are all just a phone call away.

SICPA/MEYERCORD REVENUE, 8000 Research Way, Springfield, VA 22153

Phone: (630) 682-6200; Website: www.sicpa.com/meyercord.com

Specialty: U.S. provider of excise tax collection solutions that help government and law enforcement agencies reclaim lost revenue, close state budget gaps and protect jobs and essential public services.

Insurance

ARTHUR J. GALLAGHER & CO., 210 Industrial Park Drive, Suite 130, Johnstown, PA 15907

Phone: (814) 532-0200 Website: www.AJG.com

Specialty: Insurance, financial & technology services; slip/fall prevention.

EHD, 1857 William Penn Way; PO Box 11600, Lancaster, PA 17605

Phone: (717) 390-4340; Website: www.ehd-ins.com

Specialty: Employee benefit & health, commercial property & casualty, personal insurance and risk management to business & individuals

FEDERATED INSURANCE, 121 E. Park Square, Owatonna, MN 55060-3046

Phone: (412) 720-4697; Website: www.federatedinsurance.com

Specialty: Valued insurance protection, specializing in business insurance for selected industries.

GROCERYINSURANCEPRO.COM (A division of Strickler Insurance Co.)

161 North 8th Street, Lebanon, PA 17046 Phone: (717) 273-2641;

Website: www.groceryinsurancepro.com; Specialty: Full service, independent insurance agency.

MILLENIUM INSURANCE GROUP, 135 E. Main Street, New Holland, PA 17557-1276

Phone: (717) 354-4774; Website: www.millenniuminsurancegroup.com

Specialty: Medical insurance programs.

Business & Consulting Services

Legal Services

COHEN SEGALIAS PALLAS GREENHALL & FURMAN PC

240 North Third Street, 7th Floor, Harrisburg, PA 17101

Phone: (717) 234-5530; Website: www.cohenseglias.com

Specialty: Representing clients in industries ranging from construction, development and real estate to manufacturing, transportation, technology, hospitality and professional services

FLAHERTY & O'HARA, PC, 610 Smithfield Street, Suite 300, Pittsburgh, PA 15222

Phone: (412) 456-2001; Website: www.flaherty-ohara.com

Specialty: Alcohol beverage counseling (licensing, litigation & related services) for restaurant, hospitality & entertainment industry clients.

MARK N. SUPRENANT, ATTORNEY AT LAW, P.O. Box 1816, West Chester, PA 19380

Phone: (484) 604-0850; Website: www.suprenantlaw.com

Specialty: Legal services for food industry retailers.

Loss Prevention

AGILENCE, INC., 1020 Briggs Road, Suite 110, Mt. Laurel, NJ 08054

Phone: (856) 366-1200; Website: www.agilenceinc.com

Specialty: Leading provider of intelligent video auditing solutions.

Packaging, Plastic Bag & Film Products

BUNZL, 10814 Northeast Avenue, Philadelphia, PA 19116

Phone: (717) 755-3200; Website: www.bunzldistribution.com

Specialty: A customized solution provider specializing in supply chain optimization of non-perishable goods for both resale and non-resale categories.

HILEX POLY CO. LLC, 101 E. Carolina Avenue, Hartsville, SC 29550

Phone: (972) 921-1338; Website: www.hilexpoly.com

Specialty: Leading manufacturer of plastic bag and film products, focusing primarily on high density polyethylene film & related services.

Sales & Marketing

CBL WINE COMPANY, 702 North Third Street, Philadelphia, PA 19123

Phone: (215) 454-2950; Website: www.cblwineco.com

Specialty: Providing small production wineries and importers of boutique wines with outstanding service by distributing, selling, merchandising and marketing their wines

PACE TARGET BROKERAGE, P.O. Box 337 Williamstown, NJ 08094

Phone: (856) 629-2551 Website: www.pacetarget.com

Specialty: Sales & marketing - promoting the food industry.

PA PREFERRED® PROGRAM, 2301 N. Cameron Street, Rm 311, Harrisburg, PA 17110

Phone: (717) 783-8462 Website: www.papreferred.com

Specialty: PA Preferred® certified products are grown, harvested & processed in PA. 93% of PA consumers want to buy local.

RETAIL MARKETING GROUP LLC, 755 Business Center Dr., Ste 100, Horsham, PA 19044

Phone: (215) 293-9600; Website: www.yourlocaliga.com

Specialty: Advertising, promotion and merchandising.

TOM KENNEDY & ASSOCIATES, PO Box 651, Schuylkill Haven, PA 17972

Phone: (610) 368-7805; Website: www.tomkennedyandassociates.com/

Specialty: Sales & business solutions for food & agriculture businesses

Utilities

ON DEMAND ENERGY L.P., 300 Corporate Center Drive, Suite 50, Moon Township, PA 15108

Phone: (717) 575-4807; Website: www.ondemandenergy.com

Specialty: Energy consulting & advising; gas & electricity broker

PECO Smart Ideas, 40 W. Evergreen Ave., Suite 101, Philadelphia, PA 19118

Phone: (215) 381-2925; Website: www.peco.com/biz

Specialty: Financial incentives for PECO business customers to implement energy efficiency

Website Solutions

GREATEST HITS WEBSITES, 614 Washington Street, Huntingdon, PA 16652

Phone: (717) 222-0506; Website: www.ghwebsites.com

Specialty: Supermarket & c-store websites, mobile sites, email marketing, search engine optimization and related services

Perishables/Food Service

Bakery

AMOROSO'S BAKING COMPANY

151 Benigno Blvd., Bellmawr, NJ 02515

Phone: (724) 863-8800; Website: www.amorosobaking.com

Specialty: Classic line of Italian Hearth-Baked Bread and Rolls

COOKIE CUPBOARD/MID-AMERICAN VENTURES

7600 Wall Street, #205, Cleveland, OH 44125-3358

Phone: (216) 524-0974; Website: www.cookiecupboard.com

Specialty: Cookie Cupboard Gourmet Dough™

SCHWEBEL'S BAKING COMPANY, P.O. Box 6018, Youngstown, OH 44501-6018

Phone: (570) 286-5845; Website: www.schwebels.com

Specialty: Bread, rolls, bagels & tortilla products - all baking needs.

Catering

TRIPLE FRESH CATERING, 801 Doe Run Road, East Fallowfield, PA 19320

Phone: (888) -3fresh-0 Website: www.triplefresh.net

Specialty: Full off-premises catering service.

Dairy/Frozen Foods

DEAN DAIRY PRODUCTS, 1858 Oneida Lane, Sharpshville, PA 16150

Phone: (724) 962-7801; Website: www.deanfoods.com

Specialty: Milk, dairy products and fruit drinks.

MEADOW BROOK DAIRY, P.O. Box 7219, Erie, PA 16510

Phone: (814) 899-3191; Website: www.meadowbrookdairy.com

Specialty: Milk, juice, water, teas and drinks.

Deli/Meats

DIETZ AND WATSON, INC., 5701 Tacony Street, Philadelphia, PA 19135

Phone: (215) 831-9000; Website: www.dietzandwatson.com

Specialty: Manufacturer of deli meats and artisan cheeses.

KESSLER'S INC., P.O. Box 126, Lemoyne, PA 17043

Phone: (800) 382-1328 or (717) 763-7162; Website: www.kesslerfoods.com

Specialty: Fresh & smoked meat items, deli items & private label.

SELTZER'S LEBANON BOLOGNA CO., 230 North College Street, Palmyra, PA 17078

Phone: (800) 282-6336; Website: www.seltzerslebanonbologna.com

Specialty: Lebanon & sweet bologna, turkey breast & beef sticks.

SMITH PROVISION COMPANY, 1300 Cranberry Street, Erie, PA 16501

Phone: (814) 459-4974; Website: www.smithhotdogs.com

Specialty: Quality wieners, sausages, deli meats, bacon & ham.

UNCLE CHARLEY'S SAUSAGE CO., LLC 1135 Industrial Park Rd., Vandergrift, PA 15690

Phone: (724) 845-3302, x 110; Website: www.unclecharleys.com

Specialty: High quality, premium pork sausage and other pork products.

Perishables/Food Service

Eggs/Poultry

HILLANDALE FARMS OF PA, 3rd Street & Crooked Run, North Versailles, PA 15137

Phone: (412) 462-9440 Website: www.hillandalefarms.com

Specialty: Eggs, butter, cheese, meats, bacon & English muffins.

R.W. SAUDER, INC., P.O. Box 427, Lititz, PA 17543

Phone: (717) 626-2074 Website: www.saudereggs.com

Specialty: Eggs - hard cooked, flavored, deviled egg kits, & more.

Produce

THE CLASS PRODUCE GROUP, 8477 Dorsey Run Road, Jessup, MD 20794

Phone: (410) 799-5700 Website: www.ClassProduce.com

Specialty: Wholesale produce distributor and fresh fruit and vegetable processor.

Center Store

Beverage

CANADA DRY/DEL. VALLEY BOTTLING, 8275 Route 130, Pennsauken, NJ 08110

Phone: (856) 661-4503; Website: www.canadadry.com

Specialty: Canada Dry Ginger Ale

CBL WINE COMPANY, LLC, 702 N. 3rd Street, Philadelphia 19123

Phone: (215) 454-2950; Website: www.cblwinco.com

Specialty: Sales, marketing, merchandising & distribution for small production & boutique wine companies in Pennsylvania.

COCA-COLA REFRESHMENTS, 725 E. Erie Avenue, Philadelphia, PA 19134

Phone: (215) 427-4509; Website: www.coca-cola.com/global/glp.html

Specialty: Coca-Cola Refreshments produces & delivers beverages in the Tri-State Metro OU.

ELLIS COFFEE COMPANY, 2835 Bridge Street, Philadelphia, PA 19137

Phone: (215) 537-9500; Website: www.elliscoffee.com

Specialty: Coffee, other related beverages and items.

ERIE BEER COMPANY, 1341 Liberty Street, PO Box 1205, Erie, PA 16512

Phone: (814) 459-7777; Website: www.eriebeer.com

Specialty: Distributor of specialty beverages in Northwest Pennsylvania

FETZER VINEYARDS, 12901 Old River Road, Hopland, CA 95449

Phone: (857) 939-6154; Website: www.fetzer.com

Specialty: Fetzer, a sustainable practice pioneer, promises to restore, revitalize, and regenerate ecosystems and communities while producing premium quality wines.

PEPSI BOTTLING GROUP, 5701 Perry Highway, Erie, PA 16509-3566

Phone: (814) 868-5234; Website: www.pepsico.com

Specialty: Pepsi and pepsi products

S.J. MCCULLAGH, INC., 245 Swan Street, Buffalo, NY 14204

Phone: (716) 856-3473; Website: www.mccullaghcoffee.com

Specialty: High quality coffee and teas for retail and foodservice.

WINEBOW GROUP, 622 N. Front Street, Philadelphia, PA 19123

Phone: (267) 242-5573; Website: www.thewinebowgroup.com

Specialty: National importer and distribution houses that offer comprehensive portfolios of fine wine, spirits, and sake from around the world.

Candy/Confections

THE HERSHEY COMPANY, 14 E. Chocolate Avenue, Hershey, PA 17033

Phone: (717) 534-3660 Website: www.hersheys.com

Specialty: Manufacturer of quality chocolate and non-chocolate confectioneries.

Snack Foods

HERR FOODS, 20 Herr Drive, P.O. Box 300, Nottingham, PA 19362

Phone: (610) 932-9330; Website: www.herrs.com

Specialty: Manufacturer and distributor of salty snack foods, including potato chips, pretzels, tortilla chips, cheese curls & popcorn.

FRITO-LAY, 8170 Oliver Road, Erie, PA 16509-4622

Phone: (814) 864-5229 Website: www.fritolay.com

Specialty: PepsiCo subsidiary manufacturing, marketing and selling corn chips, potato chips and other snack foods.

UTZ QUALITY FOODS, 900 High Street, Hanover, PA 17331

Phone: (717) 637-6644 Website: www.utzsnacks.com

Specialty: Grandma Utz's potato chips, corn & tortilla chips, popcorn, cheese curls, pretzels, onion rings, pork rinds & other chip varieties.

General Merchandise

BIC CONSUMER PRODUCTS USA, One BIC Way, Ste 1, Shelton, CT 06484

Phone: (203) 783-2000 Website: www.bicworld.com

Specialty: BIC® products are known and appreciated all over the world for their quality, their affordability and ease of use, including the ballpoint pen, the pocket lighter, the one-piece shaver are all part of the daily lives of millions of consumers.

Store-Level Solutions

Equipment

ACCEL ENTERTAINMENT, 140 Tower Drive, Willowbrook, IL 60527

Phone: (630) 972-2235; Website: www.accelentertainment.com

Specialty: A Video Gaming Terminal Operator providing Video Gaming Terminals to locations in PA. We are the #1 Slot Machine Terminal Operator in the USA.

COMMONWEALTH GAMING, LLC, 214 Pine Street, Harrisburg, PA 17101

Phone: (717) 216-3413; Website: www.commonwealth-gaming.com

Specialty: A highly experienced and well-funded Pennsylvania based VGT operator with a proven history of making our customers more profits.

HOLLYWOOD CASINO AT PENN NATIONAL RACE COURSE

777 Hollywood Blvd., Grantville, PA 17028

Phone: (717) 469-3201; Website: www.hollywoodPNRC.com

Specialty: Offers gaming through slots, table games, live racing and simulcast racing. We also offer a variety of casual and fine dining options. Open every day, 24 hours.

MEMO FINANCIAL SERVICES, INC., P.O. Box 8863, Camp Hill, PA 17001-8863

Phone: (800) 922-8079; Website: www.memoco.com

Specialty: Electra money order dispensers. Providing money services since 1986: Money Orders, Bill Payment Services, Sales Support, and PA-based customer service.

MODERN GROUP, 2501 Durham Road, Bristol, PA 19007

Phone: (215) 970-0194; Website: www.moderngroup.com/bristol

Specialty: Offers the first of its kind Iron Phosphate battery sold by BYD! No battery swapping EVER, no release of harmful chemicals in the work environment and up to 18 hours of run time. Quick parts delivery and emergency service 24/7.

SECOND STATE GAMING, 27 North Front Street, Harrisburg, PA 17101

Phone: (844) 942-6464; Website: www.secondstategaming.com

Specialty: Operator of Amusement and Gaming Devices. Whether you're a business looking to add video gaming, or a player looking to hit it big, Second State Gaming should be your first choice.

TRIANGLE REFRIGERATION, 3200 Oregon Pike, Leola, PA 17540

Phone: (717) 656-2711; Website: www.trianglerefrigeration.com

Specialty: Commercial HVAC, plumbing, refrigeration, restaurant equipment and energy management services. 24/7 emergency service available

Miscellaneous Services

Cleaning Solutions - Store Use

APTER INDUSTRIES, INC., 1224 Long Run Road, McKeesport, PA 15131
Phone: (412) 672-9628; **Website:** www.apterindustries.com
Specialty: Store-use cleaning chemicals.

Coupon Processing

PA COUPON REDEMPTION SERVICES, INC., P.O. Box 8867, Camp Hill, PA 17001
Phone: (800) 543-8207; **Website:** www.pfma.org/pdrs.html
Specialty: Coupon processing with exceptional customer service and competitive rates.

Construction Services

LYNMAR BUILDERS, 261 Harvard Avenue, Westville, NJ 08093
Phone: (856) 456-0856; **Specialty:** General Contracting, Construction Management, Seven days a week with 24-hour maintenance dispatch.

STONE HILL CONTRACTING COMPANY, INC., PO Box 1370, Doyletown, PA 18901
Phone: (215) 340-1840; **Website:** www.stonehillcontracting.com
Specialty: Specializing in the construction of water and wastewater treatment facilities as well as landfills, bridges and water retention projects.

Customer Experience Consulting/Mystery Shop Surveys

ANONYMOUS INSIGHTS, INC., PO Box 1548, Dublin, OH 04314
Phone: (614) 761-0939; **Website:** www.a-insights.com
Specialty: Customer Experience Consulting firm with 20 years of experience in measuring and improving customer service and satisfaction.

FUEL

GUTTMAN ENERGY, 200 Speers Street, Belle Vernon, PA 15012
Phone: (724) 489-5137; **Website:** www.guttmanenergy.com
Specialty: A wholesale fuel distributor providing tailored fuel management solutions to retail and commercial markets to help customers navigate price and supply volatility. Diesel and gasoline supplier.

Lottery

PENNSYLVANIA LOTTERY, 1200 Fulling Mill Road, Middletown, PA 17057
Phone: (717) 702-8019; **Website:** www.palottery.state.pa.us
Specialty: Lottery games, scratch off tickets, Powerball, etc.

SCIENTIFIC GAMES, 1200 Fulling Mill Road, Suite 4, Middletown, PA 17057-3194
Phone: (717) 930-1610; **Website:** www.scientificgames.com
Specialty: A leading innovator in the global lottery and regulated gaming industries.

Money Services

MEMO FINANCIAL SERVICES, INC., P.O. Box 8863, Camp Hill, PA 17001
Phone: (800) 922-8079; **Website:** www.memoco.com
Specialty: Providing money services since 1986: Money Orders, Bill Payment Services, Sales Support, and PA-based customer service are all just a phone call away.

Pharmacy

S&L SOLUTIONS LLC, 512 Brinker Avenue, Latrobe, PA 15650
Phone: (888) 273-0325; **Website:** www.sandsolutions.com
Specialty: Comprehensive Retail Pharmacy Support Services: Marketing Programs, Business Review, Regulatory Compliance, and Pharmacist Staffing.

Software/Systems Management

DUMAC BUSINESS SYSTEMS, 19 Corporate Circle, East Syracuse, NY 13057
Phone: (315) 463-1010; **Website:** www.dumac.com
Specialty: In-house software development group responsible for web-based inventory and corporate reporting called SBOnet®.

Tobacco Products

ALTRIA GROUP DISTRIBUTION, 300 Berwyn Park, Berwyn, PA 19312-1179
Phone: (814) 360-5279; **Website:** www.altria.com
Specialty: Altria is the leading U.S. tobacco manufacturer.

Tobacco Products

CHEYENNE INTERNATIONAL, 701 S. Battleground Avenue, Grover, NC 28073
Phone: (704) 937-7200; **Website:** www.cheyenneintl.com
Specialty: A full-line tobacco product manufacturer who creates exciting tobacco products made to high-quality standards for both domestic and international markets.

INTER-CONTINENTAL CIGAR CORP., 3251 Commerce Parkway, Hollywood, FL 33025
Phone: (954) 450-1994; **Website:** www.alcapone-us.com; www.dannemann.com
Specialty: Manufacturers and distributes cigars in the United States under the brand names Al Capone and Dannemann.

ITG BRANDS, 714 Green Valley Drive, Greensboro, NC 27408
Phone: (336) 335-7000; **Website:** www.itgbrands.com
Specialty: U.S. tobacco company with an iconic portfolio of brands including: Winston, Kool, Salem, Maverick & USA Gold cigarettes; Dutch Masters, Backwoods and Phillies cigars; and blu eCigs electronic cigarettes.

LIGGETT VECTOR BRANDS, 680 West Lincoln Highway, Exton, PA 19341
Phone: (610) 518-5120; **Website:** www.liggettvectorbrands.com
Specialty: Quality tobacco products proudly made in the USA, including Pyramid, Eagle 20's, Liggett Select, Eve and Grand Prix.

M & R HOLDINGS, INC., PO Box 403, Pink Hill, NC 28572
Phone: (800) 451-5729; **Website:** www.andromedan.com/farmersgold; www.royalcigars.com; deanslargecigars.com
Specialty: Manufacturer of Premium Pipe Tobacco & Filtered Cigars

NATIONAL TOBACCO COMPANY, 5201 Interchange Way, Louisville, KY 40229
Phone: (800) 331-5962; **Website:** www.zigzag.com
Specialty: A mid-sized cigarettes and cigars manufacturer in Louisville, KY.

R.J. REYNOLDS TOBACCO CO., 401 N. Main Street, PO Box 2959, Winston-Salem, NC 27101
Phone: (336) 741-0727; **Website:** www.rjrt.com
Specialty: Manufacturer of many best-selling cigarette brands, including three of the nation's best-selling brands: Newport, Camel and Pall Mall.

SWEDISH MATCH, NORTH AMERICA, INC.
 7300 Beaufont Springs Dr., Ste. 400, Richmond, VA 23225
Phone: (703) 622-5707; **Website:** www.swedishmatch.com
Specialty: Snuff, Snus, Loose Leaf, Cigars, & Premium Cigars

SWISHER INTERNATIONAL GROUP
 20 Thorndal Circle, Darien, CT 06820
Phone: (203) 656-8000; **Website:** www.swisher.com
Specialty: The world's largest cigar company. Brands include Swisher Sweets, King Edward, and Optimo.

Underground Storage Tanks

TANK INSTALLERS OF PENNSYLVANIA, P.O. Box 67, New Oxford, PA 17350
Phone: (717) 624-2111; **Website:** www.tip-pa.com
Specialty: Non-profit association addressing fuel storage tank issues.

Wholesalers/Distributors

ABL WHOLESALE DISTRIBUTORS, 537 Williamson Avenue, Youngstown, OH 44502
Phone: (330) 744-4443; **Website:** www.ablwholesale.com
Specialty: Premier single-source distributor servicing retailers in Ohio, Pa. and WV.

ALLEN BROTHERS WHOLESALE DISTRIBUTION
 120 W. Erie Avenue, Philadelphia, PA 19140
Phone: (800) 207-2553; **Website:** www.abdelivers.com
Specialty: A full-service convenience store distributor and wholesale supplier, providing customers with dramatic cost savings on thousands of items.

ASSOCIATED GROCERS OF NEW ENGLAND, 11 Cooperative Way, Pembroke, NH 03275
Phone: (603) 223-6710; **Website:** www.agne.com
Specialty: The largest retailer-owned, wholesale grocery distribution center In New England. Serving the needs of independent retail grocers of every store size and format.

Wholesalers/Distributors

BELL'S WHOLESALE GROCERY, INC., 211 Meadow Ridge Rd., Mount Morris, PA 15349

Phone: (724) 324-5525; **Website:** www.bellswholesale.com

Specialty: A full-line wholesaler serving all of the needs of grocery or convenience stores; stocking over 9,000 items including dry goods, produce, refrigerated, frozen, candies & tobacco.

BLAIR CANDY COMPANY, 3421 Beale Avenue, Altoona, PA 16601

Phone: (814) 944-3581; **Website:** www.blaircandy.com

Specialty: A full-service wholesale and retail business selling candy-tobacco products and accessories — paper products, party supplies, bar and restaurant supplies; Bingo, Games of Chance and fund-raising candy throughout Pennsylvania.

BOZZUTO'S, INC., 7168 Daniels Drive, Allentown, PA 18106

Phone: (610) 336-9030; **Website:** www.bozzutos.com

Specialty: A full-line wholesale distributor.

C&S WHOLESALE GROCERS (HQ), 7 Corporate Drive, Keene, NH 03431

Phone: (603) 354-7000; **Website:** www.cswg.com

Specialty: Food distributor, servicing c-stores, supermarkets & superettes with grocery, dairy, meat, produce, general merchandise & frozen food.

C&S WHOLESALE GROCERS - BETHLEHEM

4930 Hanoverville Road, Bethlehem, PA 18020

Phone: (610) 837-5700; **Website:** www.cswg.com/location/bethlehem-pa

C&S WHOLESALE GROCERS - BLANDON

1060 Park Road, Blandon, PA 19510

Phone: (603) 354-7000; **Website:** www.cswg.com/location/blandon-pa

C&S WHOLESALE GROCERS - DUBOIS

891 Beaver Drive, DuBois, PA 15801

Phone: (814) 375-2869; **Website:** www.cswg.com/location/dubois-pa

C&S WHOLESALE GROCERS - ROBESONIA

Route 422, PO Box 67, Robesonia, PA 19551

Phone: (610) 693-3161; **Website:** www.cswg.com

C&S WHOLESALE GROCERS - YORK

4875 Susquehanna Trail, York, PA 17406

Phone: (717) 268-1390; **Website:** www.cswg.com/location/york-pa

COOPER-BOOTH WHOLESALE CO., 200 Lincoln West Drive, Mountville, PA 17554

Phone: (717) 285-8000; **Website:** www.cooperbooth.com

Specialty: Wholesale distributor of grocery, food service, candy, tobacco, cigarettes, general merchandise, health and beauty care, beverages & paper supplies.

CORE-MARK PENNSYLVANIA DIVISION

100 West End Rd, P.O. Box 1450, Wilkes-Barre, PA 18706-5449

Phone: (570) 823-2447; **Website:** www.core-mark.com

Specialty: Full line convenience store supplier of cigarettes, groceries, dairy & food service, including milk, salads & sandwiches.

EBY-BROWN COMPANY, 920 Irwin Run Road, West Mifflin, PA 15122

Phone: (412) 461-2700; **Website:** www.eby-brown.com

Specialty: Servicing more than 17,000 retail locations in 25 states for over 127 years. A full service broad line convenience store supplier of cigarettes, tobacco, snacks, grocery products, fresh foods, fresh produce, dairy, beverages, sandwiches & salads.

H.T. HACKNEY & COMPANY, PO Box 30371, Gahanna, OH 43230

Phone: (800) 406-1291; **Website:** www.hthackney.com

Specialty: Serves more than 30,000 retail customers & stocks over 25,000 products. Strategically located distribution centers provide a 22-state distribution network.

IMPERIAL DISTRIBUTORS, 33 Sword Street, Auburn, MA 01501

Phone: (508) 450-2879; **Website:** www.imperialdist.com

Specialty: Distribution and merchandising of supermarket non-food products

KeHe DISTRIBUTORS, 95 Maltby Avenue, Swoyersville, PA 18704-4303

Phone: (570) 905-5211; **Website:** www.kehe.com

Specialty: Speciality, natural/organic and fresh distributor, servicing customers throughout North America

KEYSTONE STATE DISTRIBUTING, 845 Steffko Blvd., PO Box 1497, Bethlehem, PA 18016

Phone: (610) 865-5407; **Website:** www.keystonestatedistributing.com

Specialty: Supply the needs of convenience stores, mom & pop grocery stores, tobacco outlets, beer distributors, liquor stores, schools & colleges, hotels, hospitals gift shops and concession stands.

KLAFTER'S INC., 216 N. Beaver Street, New Castle, PA 16101

Phone: (724) 658-6561 **Website:** www.klafters.com

Specialty: National distributor for premium cigars, offering hundreds of different brands — Premium Cigars, Machine-Made Cigars, Cigarettes (Pa. & Ohio), Roll-Your-Own Tobacco (Pa. & Ohio) and Accessories, Snuff & Chewing Tobacco Products (Pa. & Ohio), Cigar Accessories, Candy, Gum, Mints & Paper Products.

LEBANON UNITED JOBBERS, 1255 Bittner Boulevard, Lebanon, PA 17046

Phone: (717) 273-3241; **Website:** www.unitedslushpuppie.com

Specialty: Slush Puppie distributor and wholesaler offering a full line of beverage products, foodservice items, related equipment and service.

MCANENY BROS. INC., 470 Industrial Park Road, Ebsenburg, PA 15931

Phone: (814) 472-9800; **Website:** www.mcaneny.biz

Specialty: A family-owned, broad-line distributor to the grocery and convenience store industry throughout PA, MD, WV and OH. Our inventory includes more than 13,000 national brands and private label/signature items.

MCLANE EASTERN, 2828 McLane Drive, Baldwinsville, NY 13027

Phone: (315) 638-7500; **Website:** www.mclaneco.com/wps/portal

Specialty: Wholesale distributor, serving convenience stores, drug stores, mass merchandisers, & quick service restaurants.

MERCHANT DISTRIBUTORS, INC. (MDI), 5005 Alex Lee Blvd., Hickory, NC 28603

Phone: (828) 725-5043; **Website:** www.merchantdistributors.com

Specialty: A privately-owned wholesale grocery store distributor headquartered in Hickory, NC. MDI supplies over 600 retail food stores with food and non-food items.

MILLER DISTRIBUTING, INC., 300 S. Fourth Street, Saint Clair, PA 17970

Phone: (570) 429-1191; **Website:** [facebook.com/Miller-Distributing](https://www.facebook.com/Miller-Distributing) -434501003265660

Specialty: A mid-sized tobacco product wholesaler.

OLEAN WHOLESALE GROCERY CO-OP, INC., P.O. Box 1070, Olean, NY 14760

Phone: (716) 372-2020; **Website:** www.oleanwholesale.com

Specialty: A full-line wholesale distributor.

RESNICK DISTRIBUTORS, 25 Van Dyke Avenue, New Brunswick, NJ 08901

Phone: (800) 828-3865; **Website:** www.resnickdistributors.com

Specialty: Offering cigarettes and tobacco, confections, snacks, grocery, frozen food, foodservice, general merchandise, equipment, health & beauty care, paper & plastic supplies, and clothing.

SAM COHEN & SONS, 1150 E. Maiden Street, Washington, PA 15301

Phone: (724) 222-0400; **Specialty:** Sam Cohen & Sons is a wholesale cigar, cigarette and tobacco dealers that also supplies confectionery items.

SUPERVALU, EAST REGION, 8258 Richfood Road, Mechanicsville, VA 23116-2008

Phone: (804) 746-6000; **Website:** www.supervalu.com

Specialty: Full-service wholesaler.

SUPERVALU, LANCASTER DIVISION, 500 S. Muddy Creek Road, Denver, PA 17517

Phone: (717) 335-4000; **Website:** www.supervalu.com

Specialty: Full-service wholesaler.

SUPERVALU, PITTSBURGH DIVISION, 400 Paintersville Road, New Stanton, PA 15672

Phone: (724) 925-6600; **Website:** www.supervalu.com

Specialty: Full-service wholesaler.

Wholesalers/Distributors

TEAM SLEDD/SLEDD CO., PO Box 2018, 100 East Cove Extension, Wheeling, WV 26003
Phone: (304) 243-1820; **Website:** www.teamsledd.com
Specialty: Supplying convenience retail products and services in the six state Mid-Atlantic Region serving all of Pennsylvania, Ohio, Virginia, Maryland, Kentucky and WV.

THAYER DISTRIBUTION, 333 Swedesboro Avenue, Gibbstown, NJ 08027
Phone: (856) 687-000; **Website:** www.thayerdist.com
Specialty: For more than 30 years, Thayer Distribution has provided Candy, Snack, Gum, and Beverage products to wholesale distributors and vend operators.

TRIPIFOODS, INC., 1427 William Street, Buffalo, NY 14206
Phone: (716) 853-7400; **Website:** www.tripifoods.com
Specialty: Full-line convenience store supplier.

WAKEFERN FOOD CORPORATION, 33 Northfield Avenue, Box 7812, Edison, NJ 08818
Phone: (732) 906-5153; **Website:** www.shoprite.com/WakefernMain.aspx
Specialty: Distributor and merchandiser

W.J. BEITLER COMPANY, 3379 Stafford Street, Pittsburgh, PA 15204
Phone: (412) 771-4204 | (800) 771-4207; **Website:** www.wjbeitler.com
Specialty: Family business focused on providing superior third party logistics services.

Join us and get your company recognized by our members...Call us or visit our website and join as an associate member today!



The Spectrum newsletter is published by the Pennsylvania Food Merchants Association nine times a year. Questions, comments, article ideas, events and inquiries should be directed to the editor.

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