In a July 24, 2014 letter to Pennsylvania Supplemental Nutrition Assistance Program (SNAP) program retailers, the state Department of Public Welfare (DPW) outlined the transition of service arrangements for EBT-only point-of-sale (POS) equipment in light of the recent passage of the U.S. Farm Bill.

In February 2014, the U.S. Congress passed the Agricultural Act of 2014 which included changes to the retailer management provisions for SNAP. USDA’s Food & Nutrition Service (FNS) is continuing to provide guidance and clarifications to the vendor community regarding the implementation of these revisions. On April 15, 2014, FNS provided information to all SNAP-authorized retailers regarding the changes. Going forward all PFMA member retailers must pay for their own EBT equipment and services.

Xerox stopped providing POS equipment and supply reimbursement for any new non-exempt SNAP-authorized retailer effective May 5, 2014. The next milestone for Xerox as a result of the new Federal guidelines is the transition of existing non-exempt retailers into fee-based arrangements, and terminating existing EBT processing and equipment agreements with those retailers. Beginning July 25, 2014, all existing non-exempt retailers will

(Continued on page 4.)

On July 8, the Pennsylvania Senate concurred with House amendments to Senate amendments on HB 278, the state fiscal code, by a vote of 26-22. HB 278 was at that time the final piece of the puzzle which should have completed the budget process. However, on July 10 Gov. Tom Corbett signed the budget with several line item vetoes in order to force the legislature back to session this summer to come up with a solution for pension underfunding.

In tandem with budget progress, the state Senate voted to amend and pass HB 1177 which deals with allowing hotel room taxes in certain municipalities and allows for the authorization of a $2 per-pack cigarette tax in Philadelphia. The major change included in the amendment was that it puts a sunset on the $2 per-pack tax in Philadelphia after five years ending June 30, 2019. Other controversial changes included adding more hotel room tax areas and City Revitalization and Improvement Zones (CRIZ).

Again, the House will now have to either return sometime this summer to address this legislation or wait until the fall. It is our understanding that the House did not agree to these changes.

According to Capitol Wire, "House Republican spokesman Steve Miskin said, the plan – right now – is for the House to still be in session on August 4th, but that could all change at a moment's notice. And if they are back in session next week, what do they plan to do? Probably alter the cigarette tax bill – House Bill 1177 – to pull out stuff they don’t like, which could prompt the Senate to return later next week, but maybe not, and it's no guarantee the Senate would vote to send the bill to Corbett. Meaning HB 1177 might have to wait for further action until, at the earliest, the week of September 15, after students are back in school in Philadelphia. Plus, with HB 1177 the only potential item currently on the "to do" list, it's possible the House decides to not be in session very long next week, i.e. it could drop a day or two from its schedule."

So, when these issues get fully resolved is anyone’s guess.

In related news, the parts of the state budget that Governor Corbett did approve included no new taxes or fees for PFMA retailers this year. The vendor sales tax allowance remains intact. A sales tax was not implemented on food purchases to relieve property tax burdens. The Capitol Stock and Franchise Tax (CSFT) phase-out was not slowed. And, that's all good news for members.
Biosimilars Bill Passes State Senate

The Pennsylvania Senate recently passed SB 405, a bill that would require physician approval before dispensing alternatives to patented biological medicines over the protests of insurance companies and pharmacists.

According to the Associated press, "The legislation is supported by the Biotechnology Industry Organization, which represents major pharmaceutical makers. The sponsor, Sen. Pat Vance (R-Cumberland), called it a patient safety bill. It would require a pharmacist to notify the prescribing physician before dispensing what is called a biosimilar medication. Drugmakers say the notification is essential because biosimilars aren’t identical to the biological medication they would replace.

But the Insurance Federation of Pa. and Pa. Pharmacists Association say the extra steps would undermine the use and development of biosimilars, which are less expensive than brand-name drugs.”

Pennsylvania Liquor Licenses are Considered 'Better Than Gold'

By Kari Andren, Tribune-Review

In some parts of Pennsylvania, a state liquor license could be the key to living the good life during your golden years — if you can afford to buy one.

Restaurant liquor licenses can sell for $250,000 or more in Butler County, the top price in Western Pennsylvania.

In Pittsburgh, a license might set you back $75,000 to $80,000, compared with about $65,000 elsewhere in Allegheny County, according to attorneys who handle the purchases.

Liquor licenses have steadily increased in value and rarely decline in price, said Ned Sokoloff, founder of Ross-based Specialty Group. That’s a big selling point for buyers, he said.

“You could buy (a Butler County license) today, pay to keep it in safekeeping, and it could gain $45,000 in three years,” said Sokoloff. “It’s better than gold.”

The licenses can be vital to restaurants’ survival.

“If they can afford a license, it’s a necessity to make the whole profit-and-loss thing work,” said Ron Sofranko, a principal with Sofranko Advisory Group, which brokers license sales and consults with restaurants.

“Most of the money made in this industry is in alcohol sales, especially with the cost of food rising,” said Melissa Bova, director of government affairs for the Pennsylvania Restaurant and Lodging Association.

“For a liquor license, you’re spending a lot of money up front that a lot of people don’t have, but you also have that license for life,” Bova said. “It gains value over time. For many members, their retirement is in that license.”

LOCATION, LOCATION, LOCATION

Eric Jones and his wife, Julie, of North Huntingdon recently purchased a liquor license from a restaurant owner as part of a deal that included equipment and furnishings. Jones said they hope to open Tapped Brick Oven & Pour House, offering craft beers and wood-fired pizzas, in early October in Greengate Commons plaza in Hempfield.

“For somebody like myself — new to the restaurant industry — doing something like this is very helpful,” he said of buying the license with the restaurant’s other assets. “This was the easier path for us.”

He would not say how much the couple paid for the license. Its approval is pending before the state Liquor Control Board.

(Continued on page 3.)
The value of liquor licenses depends greatly on location. Licenses in Westmoreland County typically sell for $30,000 to $40,000; one in Beaver County can cost $15,000 to $20,000, industry experts said.

Washington County licenses jumped from about $40,000 to $60,000 in the past few years because of the growth of the shale gas industry and development around the Meadows Racetrack & Casino, Sofranko said.

STATE’S SLICE OF THE PIE
Liquor licenses, which are considered property, sell for “fair market value,” or the price that a buyer and seller negotiate. The LCB doesn’t set or track prices, spokeswoman Stacy Kriedeman said. The state gets its cut through fees.

The LCB receives $550 to $700 each time a license is transferred, and $900 to $1,400 for issuing new retail liquor licenses. Renewal fees range from $250 to $700 annually, depending on a municipality’s size.

Mark Flaherty, a partner at the Downtown firm Flaherty & O’Hara, said Allegheny County license prices typically jump in increments of a few thousand dollars, then hold steady for several years. A Pittsburgh license sold for about $12,000 in the mid-1980s, he said, meaning prices have risen more than 500 percent in about 30 years.

He estimates that Pennsylvania ranks in the top 10 percent for license prices nationally but noted that every state handles it differently. Some states sell licenses for a set fee.

SUPPLY AND DEMAND
Before 2000, liquor licenses were allocated statewide by municipality based on population and could not be transferred across municipal boundaries, Kriedeman said.

As certain municipalities grew, the demand for liquor licenses outstripped supply, raising prices.

Flaherty said a license sold for $450,000 — the highest price he can remember — in Cumberland County when transfers were limited. The price there has dropped to $275,000 to $300,000, observers say.

Cranberry commanded sky-high prices during that time — $350,000, Flaherty said, “if you could find one. You couldn’t; it was hard.”

In 2000, state lawmakers changed the liquor code to allocate licenses by county based on population and to allow transfers anywhere within that county if the receiving municipality approves, Kriedeman said.

After that change, license prices in Butler County dropped to about $150,000 to $165,000, then increased to $250,000 to $275,000, Flaherty said.

Butler County’s low unemployment — and in Cranberry, high per-capita income — makes it a desirable area to open restaurants, said Stan Kosciuszko, president of the Butler County Chamber of Commerce.

The area once was dominated by Pullman Standard manufacturing railroad cars and steel but now hosts Alcoa and Westinghouse. A $70 million sports medicine and Pittsburgh Penguins practice space will open next year, jointly owned by UPMC and the Penguins.

LESSER LICENSES?
State Rep. Dan Moul, R-Gettysburg, wants to develop an option for restaurants that want to serve just wine and can’t afford full liquor licenses.
Staying Connected
When older Pennsylvanians make the most of programs supported by the Pennsylvania Lottery, we all benefit.

Prescription Drug Programs
Free Transit & Reduced-Fare Shared Rides
Hot Meals Programs
Property Tax & Rent Rebates
Long-Term Living Services

To learn more visit palottery.com.
Must Be 18 Years or Older to Play. Please Play Responsibly. Compulsive Gambling Hotline: 1-800-848-1880
Please join PFMA Chairman Rich McMenamin and President David McCorkle for an exclusive day of golf at the Newly Restored Wissahickon Course at the Philadelphia Cricket Club!

Famed architect and Club member, A. W. Tillinghast, built the “Wissahickon” course in 1922. In 2013, renowned architect Keith Foster restored this magnificent course with consideration for the modern game. The course is known for its difficult par 4’s that will test your game to the limit. The Wissahickon course will host the 2015 Professional National Championship.

Monday, August 18th  
12pm: Lunch  1pm: Shotgun Start  
Each package includes: Lunch, Golf with caddy (tip not included), cocktails, hors d’oeuvres and a buffet dinner.

Package Price: $1,000 per person.

Philadelphia Cricket Club  
Wissahickon Clubhouse  
6025 West Valley Green Road  
Flourtown, PA 19031

Contact Alex Baloga, PFMA, at abaloga@pfma.net or 800-543-8207 x5918.
Congratulations Thomas & Laura Ridge Scholars!

The Pennsylvania Food Merchants Association (PFMA) is pleased to announce the 2014 class of Thomas R. and Laura Ridge Scholarship recipients. An independent judging panel selected the recipients from 188 applicants this year. The students are judged on their academic success, extra-curricular activities, community service and overall character.

All PFMA, Pittsburgh Association of Manufacturers Representatives and Northwestern Pennsylvania Food Council members, their children and their employees are eligible to apply for the scholarships, which are named to honor former Pennsylvania Governor Tom Ridge’s parents, who were strong supporters of education.

Congratulations to the 2014 Class of Scholars. Please take a look at their accomplishments and congratulate them.

Derek Arnold will begin his college studies at the University of Pittsburgh this fall as an accounting and communication major. His mother, Lori Arnold, works for Sheetz in Hollidaysburg, Pennsylvania, sponsor of his scholarship.

The Altoona Area High School graduate was recently named a “20 Under 20 Future Leader of Central PA” and won second place in the Rotary District 4-Way Speech Contest. He was active in school as president of the Speech League, a Performing Arts Club director, and Junior Academy of Science vice president. He also served on the Principal’s Advisory Committee, Aevidum/Diversity Group, captain of St. Francis Quiz Bowl and editor of the Maroon and White Gazette. He worked on such community service projects as Mountain Lion Backpack, Relay for Life, Gloria Gates Foundation and Sheetz For the Kids.

Ellie Beam is a junior at the University of Pittsburgh where she is majoring in Applied Developmental Psychology with a plan to become a teacher. Her mother, Angela Heck, works for Giant Food Stores in Carlisle, Pa., sponsor of her scholarship.

The Dean’s List student is a member of the National Society of Collegiate Scholars and the National Honors Society. She volunteers her time with Gamma Sigma Sigma, a national service society; Arrival Survival, a coordinated effort to assist students moving into campus housing; and Buzzing 4 Change, an annual event where participants shave their heads or cut their hair to make wigs for cancer patients.

Kelsey Beichner began graduate studies in Speech Language Pathology at Clarion.

Throughout college she was active in the National Student Speech Language and Hearing Association. In addition, she was active as a volunteer for Special Olympics, the Brain Safety Fair and a volunteer for Clarion Area High School Softball.

Her father Kevin Beichner works for Country Fair, a member of the Northwestern Pennsylvania Food Council, sponsor of her scholarship.

Stephanie Burkus, a four-time Ridge Scholar will complete her degree in Mathematics at Westminster College next May, which she plans to use as a Math teacher.

Her activities in college include serving as president of the Kappa Delta Sorority, track and field and Titan Traverse, a customized outdoor education adventure. In addition, she has been active in Girl Scouts throughout high school and college, serving as a Daisy Troop leader and as an aid for the youth day camp program. Her other community service includes Habitat for Humanity, Venture Crew, and Sheetz Family Christmas volunteer.

Her father, Michael Burkus, works for PFMA member Sheetz.

In her essay, Burkus writes about the experience she has received outside the classroom.

“It’s a satisfying feeling to be able to help these students, and it gives hands-on experience that can’t be gained through classroom lectures, helping to give a realistic glimpse into the role of an educator,” she wrote.
Profiles of the 2014-15 Scholarship Recipients

Cameran Burt graduated as Salutatorian of his class at Calvert Hall High School in Maryland. He plans to attend the University of Maryland, College Park, where he will major in Biology.

In high school, he made the honor roll and was inducted into the National Honor Society. He was active in Peer Education, serving as a team leader; tutoring, Wind Ensemble and Marching Band. He also works part-time as a cashier for Weis Markets in Perry Hall, Maryland.

In his personal essay, Burt wrote about his dream of becoming a doctor.

“A career as a doctor would be the perfect profession for me because it marries my two loves of science and helping others,” he wrote.

Brooks Culotta, a five-time Ridge Scholar, is a second year medical student at the Georgetown University School of Medicine. His father, Jared Culotta, works for Wawa, Inc., sponsor of his scholarship.

In school, Culotta served as an assistant in the Chemistry Research Lab and had his research published in the “Journal of American Chemical Society.” He participated in Phi Alpha Theta, a national history honor society, and the pre-med society. He also volunteered for Operation Brotherly Love and the Knights of Columbus, where he served as treasurer.

In his essay, Culotta writes about his goal to become a physician practicing in oncology.

“My dream is to play a role in the war on cancer by saving as many lives as I can, either through medical treatment or laboratory research,” he wrote.

Thomas DeMarco graduated from Raritan High School in Hazlet, New Jersey, in June and earned the Raritan Scholar Award. He will attend Rutgers University this fall to study Molecular Biology and Biochemistry.

In school, he participated in the National Honors Society; served as captain of the varsity tennis team; ran indoor track and cross country; and participated in the Math and Science Leagues and the Key Club. He also volunteers for the RAINIE Foundation, an organization assisting children and families in crisis; and serves as a tutor for Helping Hands Tutoring.

In addition to school and activities, DeMarco works part-time as a customer service associate for Wawa, sponsor of his scholarship.

Two-time Ridge Scholar Robert Duran is a junior at Gannon University in Erie, Pennsylvania where he is pursuing a degree in Environmental Engineering. His father, Juan Duran, works for Bimbo Bakeries, a Northwestern Pennsylvania Food Council member, sponsor of his scholarship.

He plays golf for Gannon University and participates in Theta Tau, a professional engineering fraternity, and the Chemical Engineering Club. He is an Evans Scholar and serves as an educator for new scholars.

Duran’s community service includes participating in food and blood drives, projects for Habitat for Humanity and the YMCA.

Madison Farrell, a Unionville High School graduate, plans to attend the University of Richmond to study international business.

Throughout high school, she tutored other students and ran for the track and field and cross country teams. She earned the Rotary Leadership Awards, Rotary Student of the Quarter, National Honor Society and National Merit Commendation on the PSAT. She volunteered for Students Helping Other Classmates, serving as vice president, and served as president of Interact, the student Rotary service club.

She is the daughter of Katherine Dickinson and Joseph Farrell, who both work for Wawa, Inc., sponsor of her scholarship.

NGA Session to Focus on Rules for Meat Gridding

The National Grocers Association (NGA) is offering a free webinar on the USDA’s proposed rule for meat grinding on Wednesday, August 6, 2014 at 2 p.m. Victoria Levine, program analyst at USDA’s Food Safety Inspection Service (FSIS), will present the session.

The USDA FSIS released a proposed rule aimed at improving the traceability of ground meats to prevent the transmission of foodborne pathogens, such as salmonella. After various outbreaks and recalls in the past, FSIS experienced problems in efficiently tracing the origin of contaminated meat. If finalized, the proposed rule would require all makers of ground beef, including grocery stores, to keep better sourcing records in order to help the agency and retailers conduct recalls.


Gauging Member Interest in Vision and Dental Plan

If your company is interested in participating in a PFMA offered vision and dental plan for your employees, please send an email indicating as much to pfma@pfma.org. At this time we are surveying the membership per the interest level.
Congratulations Thomas & Laura Ridge Scholars!

Alexis Gale will attend Drexel University this fall where she plans to study biology/pre-veterinary science. She works part-time as a customer service associate for Wawa, sponsor of her scholarship.

The W. C. Henderson High School graduate served as president of the Helping Hands Club, a school community service organization, and she was a member of the National Honor Society, National Latin Honor Society and the Latin Club. She also participated in varsity girls cross country, track and field events and swimming.

In addition to her in-school activities, she also taught horseback riding lessons, which helped her make her career choice of veterinarian.

Samantha Goman will soon begin her sophomore year at Seton Hall University where she is studying biology. Her mother, Maria Goman, works for the Royersford, Pa. Giant Food Store, sponsor of her Ridge Scholarship.

At Seton Hall, Goman made the Dean’s List and was inducted into the National Society of Collegiate Scholars. She also found time to participate in the Amnesty International Club, Biology Society, Habitat for Humanity Club and intramural sports, including dodgeball and volleyball.

In addition, Goman volunteered for the Division of Volunteer Efforts or DOVE.

Nathaniel Haggerty, a graduate of Shamokin Area Middle/Senior High School, will attend Bucknell University with his Ridge Scholarship. His father Thomas Haggerty works for Giant Food Stores, sponsor of his scholarship.

In high school, he was active as vice president of the Computer Club, one of two students selected to participate in the Safety Board, and captain of the Stock Market Team.

In addition, he participated in the Chess, Math, Chemistry and Environmental Clubs. He also won the regional championship for computer programming.

In his essay, Haggery writes about how he would like to use his Mechanical Engineering degree.

“I have always wanted to become a roller coaster designer,” he wrote. “I feel that with my current knowledge and my past riding history, I can create the next supreme attraction that would revolutionize theme parks.”

Chelsea Kapes is pursuing a double major in English Language and Literature and Political Science at Gordon College in Wenham, Massachusetts. The college senior plans to attend law school.

At Gordon College, Kapes is in the AJ Gordon Scholars Program and the Jerusalem and Athens Forum Honors Program. She has papers featured in the Literatures and Linguistics Undergraduate Colloquium and The Princemere, Gordon College’s academic journal. In addition, she plays intramural soccer.

Kapes has participated in several mission trips to Alaska, Guatemala and New Orleans, and she volunteers for Gordon-in-Lynn, a boys and girls club.

Her mother, Toni Kapes-Landis, works for Landis Supermarket, Inc. in Telford, Pennsylvania, a PFMA member.

Christina Martin, a Central Dauphin High School graduate, will pursue a political science degree at Susquehanna University this fall. Her father, David Martin, works for Weis Markets, a PFMA member.

During high school, Martin fueled her interest in politics and law by participating in a Mock Trial, serving as president of Youth in Government and president of the Student Council. She also completed an internship with State Representative Sue Helm and volunteered for her campaign team. Her other school activities included the Recycling and Homecoming committees, Academic Honor Roll and the National Honors Society.

She was a semi-finalist in the George Washington Crossing Foundation, Rotary Student of the Month and earned the Certified Student Leader Award.

In her essay, Martin wrote that her goal is to become either a congresswoman or lawyer.
Profiles of the Thomas & Laura Ridge Scholars

Amanda Neidig will enter her freshman year at Slippery Rock University of Pennsylvania this fall where she plans to study Healthcare Administration and Management. She works part-time for Karns Quality Foods, sponsor of her scholarship.

The Central Dauphin High School graduate played on the Girls’ Tennis Team, served as president of Future Business Leaders of America, and was a member of the National Honors Society, Fellowship of Christian Athletes, Cyber Bullying Club, Student Council and Key Club.

In her essay, she wrote about her career goal to work at a nursing home.

Luladay Price will attend Stanford University this fall where she plans to study Psychology.

The Calverton School graduate has played the piano for eight years, participated in Kung Fu and Field Hockey, served as a peer tutor and performed in musicals, theater productions and coffeehouses.

Her awards include AP Scholar, Washington College Presidential Fellows, Magna Cum Laude on the National Latin Exam, High Honor Roll, National Achievement Scholarship Finalist, Coaches Award for Field Hockey, Bryn Mawr Book Award, Weis Markets Scholarship and a certificate of appreciation for the Center of Rights of Ethiopian Women.

Price co-founded Kids Helping Needy Kids, Inc. with her sisters. The non-profit organization helps impoverished children in Ethiopia.

Claire Rosenberger will use her Ridge Scholarship to attend the Pennsylvania State University, where she plans to study Chemical Engineering.

She graduated from Hollidaysburg Area Senior High School with many honors. They include the Rensselaer Medal, presented to an outstanding junior in Math or Science; an award at the Pennsylvania Junior Academy of Sciences regional competition; and Academic Achievement Awards throughout high school.

Rosenberger participated in STEM Club, Spanish Club, National Honor Society and Independent Honors Research. In addition, she served as captain for the cross country team, participated in track and field and indoor track.

Her father Thomas Rosenberger, works for Sheetz, Inc., sponsor of her scholarship.

Claire Rosenberger
Hollidaysburg, PA

Rebecca Sheedy will use her Ridge Scholarship to attend Lebanon Valley College where she recently enrolled in the pre-medical program. Her father, Ed Sheedy, works for Giant Food Stores, sponsor of her scholarship.

She is a graduate of Central Dauphin High School where she was involved in the Symphonic and Pit Orchestras, vice president of the German Club, 4 Diamonds and Amnesty International. In addition, she earned the Gold Award from Girl Scouts, National Society of High School Scholars, National Honor Society and Distinguished Honor Roll.

She participates in her Church Youth Group and Caitlyn Smiles.

In her essay, Sheedy wrote about her planned career as a physician and how she hopes to touch the lives of her patients.

Shelby Shattuck plans to pursue an accounting degree at Robert Morris University this fall. She works part-time for Crosby’s, a member of the Northwestern Pennsylvania Food Council, sponsor of her scholarship.

The McDowell High School graduate performed in the vocal ensemble and mixed chorus. She also participated in Students for Christ and served as a freshman and junior varsity cheerleader. In addition, she is a member of the National Honor Society.

Her community service activities included coaching Upward Basketball, FAC choir and church activities.

She is a graduate of Central Dauphin High School where she was involved in the Symphonic and Pit Orchestras, vice president of the German Club, 4 Diamonds and Amnesty International. In addition, she earned the Gold Award from Girl Scouts, National Society of High School Scholars, National Honor Society and Distinguished Honor Roll.

She participates in her Church Youth Group and Caitlyn Smiles.

In her essay, Sheedy wrote about her planned career as a physician and how she hopes to touch the lives of her patients.

Spectrum 9
Congratulations Thomas & Laura Ridge Scholars!

Anna Skamai has plans to earn a degree in Speech Language Pathology & Audiology from Indiana University of Pennsylvania, where she will begin her freshman year this fall.

The West Shamokin High School graduate was active in the band and chorus, served as treasurer of the Student Council, historian for the National Honor Society, president of her class and a mentor for the Student Ambassador Program. She recently won the Bernie Smith Scholarship, and earned Distinguished Honor Roll, county band and chorus, and the University of Pennsylvania Sutton Scholars Award. She volunteers as an altar server at her church and for the Leo Club.

Her mother Marguerite Skamai works at DiMaio’s Market, a PFMA member.

Joseph Alexander “Alex” Smith will pursue a Psychology major at the University of Mary Washington in Fredericksburg, Virginia, this fall. His father, Joseph Smith, works for Martin’s Food Markets, sponsor of his scholarship.

Smith attended Prince George High School where he was very active in track. He served as captain of the boy’s cross country team and captain of the distance team for indoor track and field. He won many race awards throughout school.

He participated in the Beta Club, Future Business Leaders of America (FBLA), Chemistry Club and National Honor Society. He also served as vice president of his church youth group, where he completed many hours of community service by serving as a Sunday school teacher. He also volunteered for cancer groups, 4-H and food drives.

Mark P. Suprenant will begin his college studies at Johns Hopkins University where he plans to major in biomedical engineering. His father, Mark N. Suprenant, operates a law office, which is a PFMA associate member.

He is a graduate of Bayard Rustin High School in West Chester, Pennsylvania. During school, he participated in the pit orchestra for his high school’s musicals and he played the trumpet in the marching band as well as the brass ensemble.

He was a member of the Academic Team and a tutor for the National Honor Society.

Suprenant’s many awards include National Merit Scholarship Program commended student, AP Scholar with Distinction, National Honor Society, Thaler is a graduate of Millville Senior High School in Millville, New Jersey. In school, she ran track and cross country. She served as captain of the winter and spring track teams and the cross country team. In addition, she was a section leader in the marching band and was a member of the National Honor Society. She earned Student of the Month and Science Student of the Year awards.

In her essay, she wrote that her career goal is to become a Meteorologist.

Valerie Thaler will study Meteorology this fall at Rutgers University. She is the daughter of Tammy Thaler, who works for Wawa, sponsor of her scholarship.

Thaler is a graduate of Millville Senior High School in Millville, New Jersey. In school, she ran track and cross country. She served as captain of the winter and spring track teams and the cross country team. In addition, she was a section leader in the marching band and was a member of the National Honor Society. She earned Student of the Month and Science Student of the Year awards.

In her essay, she wrote that her career goal is to become a Meteorologist.

Marc Wagner is a graduate student at the University of Health Sciences in Philadelphia where he is studying to become a pharmacist. His father, Gary Wagner, works for Giant Food Stores, LLC, a PFMA member. At the Philadelphia College of Pharmacy, Wagner is active as president of Phi Delta Chi, a professional pharmacy fraternity; president-elect of the Phi Lambda Sigma, a pharmacy leadership society; and a class representative for the student council. He is also a member of the American College of Apothecaries, the International Academy of Compounding Pharmacists and the Inter-Greek Council.

He has volunteered to assist new pharmacy students, the American Heart Association and St. Jude’s Children’s Hospital.
PFMA Buyer’s Guide
Your Source for Products and Services

Business & Consulting Services

**Accounting**

COHNREZNICK LLP
500 East Pratt Street, Suite 200, Baltimore, MD 21202
Phone: (410) 783-4900
Specialty: Accounting and assurance, tax, and business advisory. Provides a range of services to help businesses succeed.
Website: www.cohnreznick.com

WEISERMAZARS LLP
501 Office Center Drive, Suite 300, Fort Washington, PA 19034
Phone: (267) 532-4408
Specialty: Unique combination of foresight and experience when fulfilling client needs in accounting, tax and advisory services.
Website: www.weisermazars.com

Advertising/Printing

REFRIGERATOR MEDIA ADVERTISING
2400 Interlachen Road, Suite 419, Spring Park, MN 55384
Phone: (651) 755-7226
Specialty: “Refrigerator Savings” magnet mailer program. Direct mail coupons in a chronologically-released format to hang on a refrigerator for 8 weeks.

STREETMARC
1725 Tower Road, Mifflinburg, PA 17844
Phone: (570) 412-6575
Website: www.streetmarc.com

Associations/Partners

KEEP PENNSYLVANIA BEAUTIFUL
105 West Fourth Street, 2nd Floor, Greensburg, PA 15601
Phone: (877) 772-3673
Specialty: Empower Pennsylvanians to make our communities clean and beautiful.
Website: www.keeppabeautiful.org

NORTHWESTERN PA FOOD COUNCIL
2840 West 21st Street, Erie, PA 16506
Phone: (814) 453-7588
Specialty: Food retailer representation in state & local government.

PENNSYLVANIA NEWS MEDIA ASSOCIATION
3899 North Front Street, Harrisburg, PA 17110
Phone: (717) 703-6500
Specialty: Trade association supporting the newspaper industry in Pennsylvania.
Website: www.pa-newspaper.org

PENNSYLVANIA RESTAURANT & LODGING ASSOCIATION
100 State Street, Harrisburg, PA 17101
Phone: (717) 232-4433
Specialty: Trade association, advocate for Pennsylvania’s hospitality industry.
Website: www.patourism.org

PITTSBURGH ASSOC. OF MANUFACTURERS REPRESENTATIVES
P.O. Box 426, South Park, PA 15129
Phone: (412) 655-7574
Specialty: Manufacturers’ representatives association, networking and social events.

Construction/Engineering

URS CORPORATION
4507 North Front Street, Suite 200, Harrisburg, PA 17110
Phone: (717) 635-7901
Specialty: Leading provider of engineering, construction, and technical services for private companies around the world.
Website: www.urs.com

Energy & Equipment

Power Down LLC
2843 Whitetail Court, Doylestown, PA 18902
Phone: (267) 885-5069
Specialty: Retrofit businesses with coolers to install EC Motors, energy-efficient lighting, including cooler doors & moisture sensors to regulate anti-sweat devices. Website: www.mypowerdown.com

Environment/Remediation

GROUNDWATER SERVICES INTERNATIONAL, INC.
443 McCormick Road, Mechanicsburg, PA 17055
Phone: (717) 691-9799
Specialty: Petroleum loss investigation & remediation services, USTIF claims, ACT 2 closures and Phase I ESAs.
Website: www.gwater.com

Financial Services

HERBEIN + COMPANY
2763 Century Boulevard, Reading, PA 19610
Phone: (610) 378-1175
Specialty: Accounting, auditing, litigation support, business valuation & succession planning.
Website: www.herbein.com

MEMO FINANCIAL SERVICES, INC.
P.O. Box 8863, Camp Hill, PA 17001-8863
Phone: (800) 922-8079
Specialty: Customized turn-key, back office, low priced money order processing, equipment maintenance & depot service. Electronic bill pay.
Website: www.memoco.com

Insurance

CO-OP AGENCY, INC.
729 E. Lincoln Avenue, Myerstown, PA 17067-2200
Phone: (717) 866-9747
Specialty: Full service, independent insurance agency.
Website: www.coopagency.com

GLEASON, INC.
551 Main Street East, P.O. Box 8, Johnstown, PA 15907
Phone: (877) GLEASON or (814) 532-0200
Specialty: Insurance, financial & technology services; slip/fall prevention.
Website: www.gleasoninc.com

THE GRAHAM COMPANY
One Penn Square West, Philadelphia, PA 19102
Phone: (215) 703-6500
Specialty: Trade association, advocate for Pennsylvania’s hospitality industry.
Website: www.grahamco.com

MILLENIUM INSURANCE GROUP
135 E. Main Street, New Holland, PA 17557-1276
Phone: (717) 354-4774
Specialty: Medical insurance programs.
Website: www.milleniuminsurancegroup.com
Business & Consulting Services

Legal Services

**FLAHERTY & O’HARA, PC**
610 Smithfield Street, Suite 300, Pittsburgh, PA 15222
Phone: (412) 456-2001
Specialty: Alcohol beverage counseling (licensing, litigation & related services) for restaurant, hospitality & entertainment industry clients.
Website: [www.flaherty-oara.com](http://www.flaherty-oara.com)

**RHOADS & SINON, LLP**
1 South Market Square, 12th Floor, Box 1146, Harrisburg, PA 17101
Phone: (717) 233-5731
Specialty: Business law, real estate development, tax, corporate & shareholder matters, contracts & defend clients in business disputes.
Website: [www.rhoads-sinon.com](http://www.rhoads-sinon.com)

**MARK N. SUPRENANT, ATTORNEY AT LAW**
885 Empress Road, West Chester, PA 19382
Phone: (484) 604-0850
Specialty: Legal services for food industry retailers.

Loss Prevention

**AGILENCE, INC.**
1020 Briggs Road, Suite 110, Mt. Laurel, NJ 08054
Phone: (856) 366-1200
Specialty: Leading provider of intelligent video auditing solutions.
Website: [www.agilenceinc.com](http://www.agilenceinc.com)

**COMMAND CORPORATION**
P.O. Box 832, East Granby, CT 06026
Phone: (860) 653-1717
Specialty: Electronic security and surveillance.
Website: [www.commandco.com](http://www.commandco.com)

**MARCO, INC.**
320 Commerce Drive, Exton, PA 19341
Phone: (610) 363-2233
Specialty: Fire protection services.
Website: [www.marcofire.com](http://www.marcofire.com)

**UNITED AMERICAN SECURITY**
23 Casey Avenue, Wilkes-Barre, PA 18702
Phone: (570) 825-9696
Specialty: Loss prevention technologies and video surveillance.
Website: [www.teamausa.com](http://www.teamausa.com)

Plastic Bag & Film Products

**HILEX POLY CO. LLC**
101 E. Carolina Avenue, Hartsville, SC 29550
Phone: (972) 921-1338
Specialty: Leading manufacturer of plastic bag and film products, focusing primarily on high density polyethylene film & related services.
Website: [www.hilexpoly.com](http://www.hilexpoly.com)

Sales & Marketing

**M.I. KNIGHT COMPANY**
P.O. Box 82, Lafayette Hill, PA 19444
Phone: (215) 247-3338
Specialty: Food Broker/Manufacturing Agent.

**PACE TARGET BROKERAGE**
P.O. Box 337 Williamstown, NJ 08094
Phone: (856) 629-2551
Specialty: Sales & marketing - promoting the food industry.
Website: [www.pacetarget.com](http://www.pacetarget.com)

**PENNNSYLVANIA PREFERRED® PROGRAM**
2301 N Cameron Street, Room 311, Harrisburg, PA 17110
Phone: (717) 783-8462
Specialty: PA Preferred® certified products are grown, harvested & processed in PA. 93% of PA consumers want to buy local.
Website: [www.papreferred.com](http://www.papreferred.com)

**POS TUNING**
173 Edgemoor Road, Wilmington, DE 19809
Phone: (302) 482-1593
Specialty: Optimize product presentation at point of sale to improve convenience, minimize shelf care expense, reduce theft & optimize sales.
Website: [www.postuning.com](http://www.postuning.com)

**RETAIL MARKETING GROUP LLC**
300 Lakeside Drive, Suite 160, Horsham, PA 19044
Phone: (215) 293-9600
Specialty: Advertising, promotion and merchandising.
Website: [www.thriftwayshopnbag.com](http://www.thriftwayshopnbag.com)

**STREETMARC**
1725 Tower Road, Mifflinburg, PA 17844
Phone: (570) 412-6575
Specialty: Full-service advertising & marketing agency with a specialty in retail shopper promotions with offices in Connecticut, Florida & PA.
Website: [www.streetmarc.com](http://www.streetmarc.com)

**WINDSOR MARKETING GROUP**
100 Marketing Group, Suffield, CT 06078
Phone: (860) 386-2571
Specialty: Innovative Solutions for In-Store Marketing.
Website: [www.windsormarketing.com](http://www.windsormarketing.com)

Utilities

**CENTRAL ENERGY NORTHEAST LLC**
1150 First Avenue, Suite 501, King of Prussia, PA 19406
Phone: (800) 377-3420
Specialty: Commercial Electric and Gas Broker representing numerous energy suppliers and generators.
Website: [www.centralenergy-ne.com](http://www.centralenergy-ne.com)

**ON DEMAND ENERGY L.P.**
300 Corporate Center Drive, Suite 50, Moon Township, PA 15108
Phone: (421) 299-8900
Specialty: Energy consulting & advising; gas & electricity broker.
Website: [wwwondenmandenergy.com](http://wwwondenmandenergy.com)
Perishables/Food Service

Bakery

SCHWEBEL’S BAKING COMPANY
P.O. Box 6018, Youngstown, OH 44501-6018
Phone: (570) 286-5845
Specialty: Bread, rolls, bagels & tortilla products - all baking needs.
Website: www.schwebels.com

Catering

TRIPLE FRESH CATERING
801 Doe Run Road, East Fallowfield, PA 19320
Phone: (888) -3fresh-0
Specialty: Full off-premises catering service for all types of corporate or private functions.
Website: www.triplefresh.net

Dairy/Frozen Foods

DEAN DAIRY PRODUCTS
1858 Oneida Lane, Sharpsville, PA 16150
Phone: (724) 962-7801
Specialty: Milk, dairy products and fruit drinks.
Website: www.deanfoods.com

HERSHEY CREAMERY COMPANY
201 South Cameron Street, Harrisburg, PA 17105
Phone: (717) 238-8134
Specialty: Ice cream and novelties.
Website: www.hersheyicecream.com

MEADOW BROOK DAIRY
P.O. Box 7219, Erie, PA 16510
Phone: (814) 899-3191
Specialty: Milk, juice, water, teas and drinks.
Website: www.meadowbrookdairy.com

UPSTATE FARMS COOPERATIVE, INC.
1730 Dale Road, Buffo, NY 14225
Phone: (716) 892-2121
Specialty: Milk & dairy products; cooperative owned by local dairy farmers
Website: www.upstatefarmscoop.com

Deli/Meats

KESSLER’S INC.
P.O. Box 126, Lemoine, PA 17043
Phone: (800) 382-1328 or (717) 763-7162
Specialty: Fresh & smoked meat items, deli items & private label.
Website: www.kesslersfood.com

SZELETZER’S LEBANON BOLOGNA CO.
230 North College Street, Palmyra, PA 17078
Phone: (800) 282-6336
Specialty: Lebanon & sweet bologna, turkey breast & beef sticks.
Website: www.seltzerstlebanonbologna.com

UNCLE CHARLEY’S SAUSAGE COMPANY
1135 Industrial Park Road, Vandergrift, PA 15690
Phone: (724) 845-3302
Specialty: Sausage, kolbassi and bratwurst.
Website: www.unclecharleysausage.com

Eggs/Poultry

HILLANDALE FARMS OF PA
3rd Street & Crooked Run, North Versailles, PA 15137
Phone: (412) 462-9440
Specialty: Eggs, butter, cheese, meats, bacon & English muffins.
Website: www.hillandalefarms.com

R.W. SAUDER, INC.
P.O. Box 427, Lititz, PA 17543
Phone: (717) 626-2074
Specialty: Eggs - hard cooked, flavored, deviled egg kits, & more.
Website: www.saudereggs.com

Center Store

Beverage

ELLIS COFFEE COMPANY
2835 Bridge Street, Philadelphia, PA 19137
Phone: (215) 537-9500
Specialty: Coffee, other related beverages and items.
Website: www.elliscoffee.com

TYLER MOUNTAIN WATER
1 Commerce Drive, Pittsburgh, PA 15239
Phone: (412) 795-3100 ext. 303
Specialty: Water & coffee services as well as all types of water filtration and treatment products.
Website: www.aquafilterfresh.com/

THE WATER GUY EXPRESS
2 E. Pointe Drive, Birdsboro, PA 19508
Phone: (610) 478-0300
Specialty: Installation of bottled water displays of 3 & 5-gal-lon bottles for retail market; easy delivery services (direct store delivery); case water and 4-gallon nonreturnable bottle water.
Website: www.waterguys.com

Snack Foods

HERR FOODS
20 Herr Drive, P.O. Box 300, Nottingham, PA 19362
Phone: (610) 932-9330
Specialty: Manufacturer and distributor of salty snack foods, including potato chips, pretzels, tortilla chips, cheese curls & popcorn.
Website: www.herrs.com

SNYDER’S-LANCE
1250 York Street, PO Box 6917, Hanover, PA 17331
Phone: (717) 216-2037
Specialty: Manufacturer and distributor of pretzels, sandwich crackers, chips, cookies, tortilla chips, restaurant-style crackers, nuts and more.
Website: www.snyderslance.com

UTZ QUALITY FOODS
900 High Street, Hanover, PA 17331
Phone: (717) 637-6644
Specialty: Grandma Utz’s potato chips, corn & tortilla chips, popcorn, cheese curls, pretzels, onion rings, pork rinds & other chip varieties.
Website: www.utzsnacks.com

BECOME AN ASSOCIATE MEMBER TODAY!
# PFMA Buyer’s Guide
Your Source for Products and Services

## Center Store

### Equipment

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>AMF REFRIGERATED PRODUCTS CO.</td>
<td>503 Corporate Drive West, Langhorne, PA 19047</td>
<td>(866) 579-1130</td>
<td>HILL PHOENIX Refrigeration Equipment.</td>
<td><a href="http://www.amfsales.net">www.amfsales.net</a></td>
</tr>
<tr>
<td>CLARK CONVENIENCE STORE PRODUCTS</td>
<td>306 Airport Drive, Smoketown, PA 17576</td>
<td>(800) 678-5517 ext. 433</td>
<td>Foodservice, refrigeration &amp; beverage equipment &amp; service.</td>
<td><a href="http://www.clarkcstore.com">www.clarkcstore.com</a></td>
</tr>
<tr>
<td>COMMAND CORPORATION</td>
<td>P.O. Box 832, 59 Rainbow Road, East Granby, CT 06026</td>
<td>(860) 653-1717</td>
<td>Electronic security &amp; surveillance.</td>
<td><a href="http://www.commandco.com">www.commandco.com</a></td>
</tr>
<tr>
<td>GOLD MEDAL PRODUCTS - PITTSBURGH</td>
<td>519 Parkway View Drive, Pittsburgh, PA 15205</td>
<td>(412) 787-1030</td>
<td>Concession equipment &amp; supplies. Gourmet popcorn and Caramel Corn Production.</td>
<td><a href="http://www.goldmedalpittsburgh.com">www.goldmedalpittsburgh.com</a></td>
</tr>
<tr>
<td>KREISER DISTRIBUTING COMPANY</td>
<td>13800 Route 30, North Huntingdon, PA 15642</td>
<td>(724) 863-3360</td>
<td>Foodservice equipment</td>
<td><a href="http://www.kreiserdistributing.com">www.kreiserdistributing.com</a></td>
</tr>
<tr>
<td>MEMO FINANCIAL SERVICES, INC.</td>
<td>P.O. Box 8863, Camp Hill, PA 17001-8863</td>
<td>(800) 922-8079</td>
<td>Low-priced money orders &amp; electronic bill payments.</td>
<td><a href="http://www.memoco.com">www.memoco.com</a></td>
</tr>
<tr>
<td>READING CONSUMER PRODUCTS</td>
<td>80 Witman Road, Reading, PA 19605</td>
<td>(610) 939-9716</td>
<td>Floor care equipment.</td>
<td><a href="http://www.readingconsumerproduct.com">www.readingconsumerproduct.com</a></td>
</tr>
</tbody>
</table>

### Miscellaneous Services

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>APTER INDUSTRIES, INC.</td>
<td>1224 Long Run Road, McKeesport, PA 15131</td>
<td>(412) 672-9628</td>
<td>Store-use cleaning chemicals.</td>
<td><a href="http://www.apterindustries.com">www.apterindustries.com</a></td>
</tr>
<tr>
<td>PENNSYLVANIA COUPON REDEMPTION SERVICES, INC.</td>
<td>P.O. Box 8867, Camp Hill, PA 17001</td>
<td>(800) 543-8207</td>
<td></td>
<td><a href="http://www.pfma.org/pcrs.html">www.pfma.org/pcrs.html</a></td>
</tr>
</tbody>
</table>

## Miscellaneous Services

### Construction Services

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>LYNMAR BUILDERS</td>
<td>261 Harvard Avenue, Westville, NJ 08093</td>
<td>(856) 456-0856</td>
<td>General Contracting, Construction Management, Seven days a week with 24-hour maintenance dispatch.</td>
<td></td>
</tr>
</tbody>
</table>

### Engineering & LEED/Sustainable Design

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>CENTURY/EPSYS</td>
<td>1414 North Cameron Street, Suite A, Harrisburg, PA 17103</td>
<td>(717) 260-0102, ext. 3312</td>
<td>Engineering, tank storage solutions, soil &amp; ground water remediation, environmental construction, pipeline routing &amp; compressor stations, transloading sites for rail/truck chemicals &amp; waste.</td>
<td><a href="http://www.epsysllc.com">www.epsysllc.com</a></td>
</tr>
</tbody>
</table>

### Lottery

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>PENNSYLVANIA LOTTERY</td>
<td>1200 Fulling Mill Road, Middletown, PA 17057</td>
<td>(717) 702-8019</td>
<td>Lottery games, scratch off tickets, Powerball, etc.</td>
<td><a href="http://www.palottery.state.pa.us">www.palottery.state.pa.us</a></td>
</tr>
</tbody>
</table>

### Money Services

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>MEMO FINANCIAL SERVICES, INC.</td>
<td>P.O. Box 8863, Camp Hill, PA 17001-8863</td>
<td>(800) 922-8079</td>
<td>Low-priced money orders &amp; electronic bill payments.</td>
<td><a href="http://www.memoco.com">www.memoco.com</a></td>
</tr>
<tr>
<td>PREPAID VENTURES, LLC</td>
<td>3333 New Hyde Park Road, New York, NY 11042</td>
<td>(516) 653-2501</td>
<td>Prepaid Visa cards.</td>
<td><a href="http://www.nexiscard.com">www.nexiscard.com</a></td>
</tr>
</tbody>
</table>

### Pharmacy

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
</table>

### Store Design & Construction Services

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>CLARK CONVENIENCE STORE PRODUCTS</td>
<td>306 Airport Drive, Smoketown, PA 17576</td>
<td>(800) 678-5517 ext. 433</td>
<td>Store design &amp; construction services, refrigeration, food &amp; beverage equipment, store fixtures &amp; custom millwork.</td>
<td><a href="http://www.clarkcstore.com">www.clarkcstore.com</a></td>
</tr>
</tbody>
</table>

### Tobacco Products

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
<th>Specialty</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>SWEDISH MATCH, NORTH AMERICA, INC.</td>
<td>7300 Beaufont Springs Dr., Ste. 400, Richmond, VA 23225</td>
<td>(703) 622-5707</td>
<td>Snuff, Snus, Loose Leaf, Cigars, &amp; Premium Cigars</td>
<td><a href="http://www.swedishmatch.com">www.swedishmatch.com</a></td>
</tr>
</tbody>
</table>
### Miscellaneous Services

#### Underground Storage Tanks

**TANK INSTALLERS OF PENNSYLVANIA**  
P.O. Box 67, New Oxford, PA 17350  
**Phone:** (717) 624-2111  
**Specialty:** Non-profit association addressing fuel storage tank issues.  
**Website:** [www.tip-pa.com](http://www.tip-pa.com)

### Wholesalers

**ASSOCIATED WHOLESALERS, INC.**  
Route 422, P.O. Box 67, Robesonia, PA 19551-0067  
**Phone:** (610) 693-3161 or (717) 854-1505 - General Merch. Division  
**Specialty:** Cooperative food distributor, servicing c-stores, supermarkets & superettes with grocery, dairy, meat, produce, general merchandise & frozen food.  
**Website:** [www.awiweb.com](http://www.awiweb.com)

**ASSOCIATED WHOLESALERS, INC.**  
Route 422, P.O. Box 67, Robesonia, PA 19551-0067  
**Phone:** (610) 693-3161 or (717) 854-1505 - General Merch. Division  
**Specialty:** Cooperative food distributor, servicing c-stores, supermarkets & superettes with grocery, dairy, meat, produce, general merchandise & frozen food.  
**Website:** [www.awiweb.com](http://www.awiweb.com)

**BOZZUTO’S, INC.**  
7168 Daniels Drive, Allentown, PA 18106  
**Phone:** (610) 336-9030  
**Specialty:** A full-line wholesale distributor.  
**Website:** [www.bozzutos.com](http://www.bozzutos.com)

**COOPER-BOOTH WHOLESALE COMPANY**  
200 Lincoln West Drive, Mountville, PA 17554-1543  
**Phone:** (717) 285-8000  
**Specialty:** Wholesale distributor of grocery, food service, candy, tobacco, cigarettes, general merchandise, health and beauty care, beverages and paper supplies.  
**Website:** [www.cooperbooth.com](http://www.cooperbooth.com)

**CORE-MARK MID-CONTINENT**  
100 West End Rd, P.O. Box 1450, Wilkes-Barre, PA 18706-5449  
**Phone:** (570) 823-2447  
**Specialty:** Full line convenience store supplier of cigarettes, groceries, dairy & food service, including milk, salads & sandwiches.  
**Website:** [www.core-mark.com](http://www.core-mark.com)

**LEANCO MID-CONTINENT**  
100 West End Rd, P.O. Box 1450, Wilkes-Barre, PA 18706-5449  
**Phone:** (570) 823-2447  
**Specialty:** Full line convenience store supplier of cigarettes, groceries, dairy & food service, including milk, salads & sandwiches.  
**Website:** [www.core-mark.com](http://www.core-mark.com)

**LEBANON UNITED JOBBERS**  
1255 Bittner Boulevard, Lebanon, PA 17046  
**Phone:** (717) 273-3241  
**Specialty:** Wholesale distributor of tobacco & tobacco products, confectionary products, chocolate, sweeteners, candy & gum.  
**Website:** [www.libertyusa.com](http://www.libertyusa.com)

**LIBERTY USA, INC.**  
920 Irwin Run Road, West Mifflin, PA 15122  
**Phone:** (412) 461-2700  
**Specialty:** A full-line convenience store distributor.  
**Website:** [www.libertyusa.com](http://www.libertyusa.com)

**MCCLANE EASTERN**  
2828 McLane Drive, Baldwinsville, NY 13027  
**Phone:** (315) 638-7500  
**Specialty:** Wholesale distributor, serving convenience stores, drug stores, mass merchandisers, & quick service restaurants.  
**Website:** [www.mclaneco.com/wps/portal](http://www.mclaneco.com/wps/portal)

**OLEAN WHOLESALE GROCERY CO-OP, INC.**  
P.O. Box 1070, Olean, NY 14760  
**Phone:** (716) 372-2020  
**Specialty:** A full-line wholesale distributor.  
**Website:** [www.oleanwholesale.com](http://www.oleanwholesale.com)

**SUPERVALU, LANCASTER DIVISION**  
500 S. Muddy Creek Road, Denver, PA 17517  
**Phone:** (717) 335-4000  
**Specialty:** Full-service wholesaler.  
**Website:** [www.supervalu.com](http://www.supervalu.com)

**SUPERVALU, PITTSBURGH DIVISION**  
400 Paintersville Road, New Stanton, PA 15672  
**Phone:** (724) 925-6600  
**Specialty:** Full-service wholesaler.  
**Website:** [www.supervalu.com](http://www.supervalu.com)

**TRIPIFOODS, INC.**  
1427 William Street, Buffalo, NY 14206  
**Phone:** (716) 853-7400  
**Specialty:** Full-line convenience store supplier.  
**Website:** [www.tripifoods.com](http://www.tripifoods.com)

**WAKEFERN FOOD CORPORATION**  
33 Northfield Avenue, Box 7812, Edison, NJ 08818  
**Phone:** (732) 906-5153  
**Specialty:** Distributor and merchandiser  
**Website:** [www.shoprite.com/WakefernMain.aspx](http://www.shoprite.com/WakefernMain.aspx)
Association Services

• David McCorkle, PFMA president and CEO, attended the July 9, 2014 Center for Dairy Excellence Joint Board meeting to talk about the consumer perspective on Genetically Modified Organisms (GMOs). The group discussed the February 6, 2014 announcement by the Grocery Manufacturers Association (GMA) regarding the formation of the Coalition for Safe Affordable Food. The Coalition has urged Congress to seek a federal solution that would establish standards for the safety and labeling of food and beverage products made with genetically modified ingredients.

• Alex Baloga, director of government relations, hosted a Legislative Committee conference call on July 29 to discuss the possibility of the state legislature’s return this summer to finalize pension discussions and the future of legislation that would impose a $2 per-pack cigarette tax in Philadelphia to shore up school funding. Fall legislative priorities were also discussed.

• PFMA President David McCorkle played golf with Northwestern Pennsylvania Food Council (NWPFC) members at their annual PAC fund raiser on July 30 at the Peek ‘n Peak Resort, Clymer, New York.

• The Pennsylvania’s Best Bagger Championship is set for October 29 at Strawberry Square in downtown Harrisburg. PFMA members should be planning their own contests now. Please contact Elizabeth Peroni, PFMA, at 800-543-8207 x5516 with questions on how to hold your own contest.

Upcoming Events

August 8, 2014
Save the Date for the next PFMA Loss Prevention Committee Meeting in Harrisburg, PA.

October 29, 2014
PFMA will host the Pennsylvania’s Best Bagger Championship at Strawberry Square, Harrisburg, PA. Come cheer on your Best Baggers!